

CITY OF WILSON, NORTH CAROLINA

STATISTICAL SECTION

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CITY OF WILSON, NORTH CAROLINA

NET POSITION BY COMPONENT
LAST TEN FISCAL YEARS (UNAUDITED)

TABLE 1

	For the Fiscal Year Ended June 30									
	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Governmental activities										
Net investment in capital assets	\$ 58,052,520	\$ 56,372,034	\$ 56,439,156	\$ 56,742,487	\$ 56,017,584	\$ 57,163,884	\$ 58,497,174	\$ 59,343,916	\$ 60,659,673	\$ 58,290,387
Restricted	8,150,714	5,212,739	5,967,109	4,675,831	4,456,832	4,959,525	3,805,934	187,919	295,244	258,299
Unrestricted	20,287,141	29,116,195	23,080,138	22,794,161	20,975,023	18,996,561	21,141,091	20,059,101	22,275,170	27,559,976
Total governmental activities net position	<u>\$ 86,490,375</u>	<u>\$ 90,700,968</u>	<u>\$ 85,486,403</u>	<u>\$ 84,212,479</u>	<u>\$ 81,449,439</u>	<u>\$ 81,119,970</u>	<u>\$ 83,444,199</u>	<u>\$ 79,590,936</u>	<u>\$ 83,230,087</u>	<u>\$ 86,108,662</u>
Business type activities										
Net investment in capital assets	\$ 201,123,545	\$ 186,315,101	\$ 179,868,610	\$ 172,880,608	\$ 166,086,131	\$ 165,956,363	\$ 167,158,276	\$ 169,274,296	\$ 173,064,056	\$ 173,036,330
Restricted				163,214	1,091,579	670,815	443,842	655,415	430,081	408,215
Unrestricted	73,035,744	72,951,161	67,991,927	69,789,068	74,312,948	76,705,769	79,379,480	69,879,130	57,897,780	49,385,331
Total business-type activities net position	<u>\$ 274,159,289</u>	<u>\$ 259,266,262</u>	<u>\$ 247,860,537</u>	<u>\$ 242,832,890</u>	<u>\$ 241,490,658</u>	<u>\$ 243,332,947</u>	<u>\$ 246,981,598</u>	<u>\$ 239,808,841</u>	<u>\$ 231,391,917</u>	<u>\$ 222,829,876</u>
Primary government										
Net investment in capital assets	\$ 259,176,065	\$ 242,687,135	\$ 236,307,766	\$ 229,623,095	\$ 222,103,715	\$ 223,120,247	\$ 225,655,450	\$ 228,618,212	\$ 233,723,729	\$ 231,326,717
Restricted	8,150,714	5,212,739	5,967,109	4,839,045	5,548,411	5,630,340	4,249,776	843,334	725,325	666,514
Unrestricted	93,322,885	102,067,356	91,072,065	92,583,229	95,287,971	95,702,330	100,520,571	89,938,231	80,172,950	76,945,307
Total primary government net position	<u>\$ 360,649,664</u>	<u>\$ 349,967,230</u>	<u>\$ 333,346,940</u>	<u>\$ 327,045,369</u>	<u>\$ 322,940,097</u>	<u>\$ 324,452,917</u>	<u>\$ 330,425,797</u>	<u>\$ 319,399,777</u>	<u>\$ 314,622,004</u>	<u>\$ 308,938,538</u>

CITY OF WILSON, NORTH CAROLINA

CHANGES IN NET POSITION (CONTINUED)
LAST TEN FISCAL YEARS (UNAUDITED)

TABLE 2 (continued)

	For the Fiscal Year Ended June 30									
	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Expenses										
Governmental activities										
General government	\$ 6,134,474	\$ 5,197,499	\$ 5,062,871	\$ 5,061,641	\$ 4,010,339	\$ 6,243,878	\$ 4,874,040	\$ 5,146,560	\$ 5,996,490	\$ 5,512,103
Public safety	23,222,455	22,361,129	21,116,594	21,543,253	22,371,882	22,893,131	21,423,942	22,083,111	21,731,607	20,762,130
Public services	6,167,534	6,163,279	5,625,618	5,707,583	5,918,176	6,099,998	6,161,404	6,343,699	7,121,953	5,962,144
Environmental Services	5,654,752	5,227,689	5,293,584	5,219,609	5,022,533	5,144,635	5,086,973	5,086,921	5,175,182	4,908,519
Planning and Development	3,678,604	2,076,702	3,347,620	2,038,222	1,902,213	2,258,752	2,563,458	2,042,872	2,197,742	1,894,520
Human services	250,003	235,644	221,227	233,650	219,636	222,521	211,638	228,209	246,195	210,020
Culture and recreation	6,195,136	6,245,259	5,713,613	5,545,663	5,689,301	5,851,203	4,998,113	5,616,793	5,270,075	4,851,047
Interest on long-term debt	38,942	43,643	54,465	59,487	75,619	103,418	143,241	113,546	79,347	72,123
Total governmental activities expenses	<u>51,341,900</u>	<u>47,550,844</u>	<u>46,435,592</u>	<u>45,409,108</u>	<u>45,209,699</u>	<u>48,817,536</u>	<u>45,462,809</u>	<u>46,661,711</u>	<u>47,818,591</u>	<u>44,172,606</u>
Business type activities										
Electric	116,998,496	117,526,795	143,452,155	147,053,162	145,845,173	144,384,949	145,570,285	144,118,121	135,389,789	119,480,001
Gas	14,264,237	14,391,883	16,595,376	16,985,237	16,396,078	14,033,114	16,159,169	16,408,008	21,115,883	18,958,672
Water and sewer	21,585,549	20,385,571	19,830,523	20,507,551	19,604,806	20,808,964	19,404,769	20,635,099	20,960,040	19,776,655
Mass transit	1,304,691	1,295,941	1,303,030	1,325,989	1,313,438	1,327,276	1,309,988	1,315,752	1,420,050	1,288,612
Industrial Air Center	148,704	164,866	132,786	117,762	89,752	62,629	110,616	98,553	94,369	78,184
Broadband	13,901,264	12,431,507	12,082,196	13,152,799	12,587,763	12,138,268	11,216,019	10,036,624	5,280,738	2,770,861
Stormwater Management	2,754,466	2,893,274	2,705,592	2,712,411	2,363,862	2,278,832	2,234,012	2,294,841	2,307,245	2,149,855
Total business-type activities expenses	<u>170,957,407</u>	<u>169,089,837</u>	<u>196,101,658</u>	<u>201,854,911</u>	<u>198,200,872</u>	<u>195,034,032</u>	<u>196,004,858</u>	<u>194,906,998</u>	<u>186,568,114</u>	<u>164,502,840</u>
Total primary government expenses	<u>222,299,307</u>	<u>216,640,681</u>	<u>242,537,250</u>	<u>247,264,019</u>	<u>243,410,571</u>	<u>243,851,568</u>	<u>241,467,667</u>	<u>241,568,709</u>	<u>234,386,705</u>	<u>208,675,446</u>

CITY OF WILSON, NORTH CAROLINA

CHANGES IN NET POSITION (CONTINUED)
LAST TEN FISCAL YEARS (UNAUDITED)

TABLE 2 (continued)

	For the Fiscal Year Ended June 30									
	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Program Revenues										
Governmental activities										
Charges for services										
Public safety	\$ 1,094,361	\$ 897,012	\$ 839,278	\$ 903,117	\$ 763,543	\$ 764,557	\$ 687,412	\$ 738,053	\$ 714,751	\$ 1,047,014
Public services	138,669	106,162	112,233	78,066	71,509	67,954	70,505	76,380	84,689	86,418
Environmental Services	4,824,599	4,749,086	4,455,265	4,398,384	4,101,008	3,823,049	3,478,299	3,227,378	3,209,201	3,083,846
Planning and Development	87,019	56,890	51,190	45,075	54,922	55,640	56,049	59,018	71,487	96,681
Culture and recreation	1,217,289	1,175,016	1,065,641	977,013	856,167	885,946	972,771	1,004,043	1,116,886	1,139,317
Operating grants and contributions	1,719,861	2,715,218	2,728,396	2,665,004	2,189,726	2,850,048	2,909,539	2,040,927	3,457,973	2,653,867
Capital grants and contributions	777,396	807,973	827,554	1,091,940	477,077	1,528,566	786,972	459,387	458,500	1,355,565
Total governmental activities program revenues	<u>9,859,194</u>	<u>10,507,357</u>	<u>10,079,557</u>	<u>10,158,599</u>	<u>8,513,952</u>	<u>9,975,760</u>	<u>8,961,547</u>	<u>7,605,186</u>	<u>9,113,487</u>	<u>9,462,708</u>
Business-type activities										
Charges for services										
Electric	125,560,188	128,277,071	147,011,111	145,108,575	145,002,495	142,252,431	149,809,795	150,298,820	143,457,739	123,908,744
Gas	14,874,458	14,852,270	18,993,553	18,231,201	17,273,224	15,433,023	18,608,797	20,322,067	23,808,965	21,020,596
Water and sewer	25,063,489	23,938,874	23,303,431	25,294,052	21,028,689	21,283,755	21,678,819	19,852,945	19,756,083	19,738,700
Mass transit	79,438	98,910	79,096	116,739	102,755	134,505	139,326	145,317	143,594	142,046
Industrial air center	26,206	25,889	25,811	25,714	23,000	19,912	20,459	25,726	25,480	23,021
Broadband	15,506,242	14,111,553	13,378,975	12,723,223	13,245,179	10,668,692	10,114,304	8,650,848	3,921,833	121,593
Stormwater management	3,221,936	2,782,673	2,699,603	2,742,212	2,472,551	2,434,693	2,432,437	2,416,712	2,382,667	2,377,176
Operating grants and contributions	978,982	701,032	659,067	646,269	1,106,620	708,035	668,045	926,151	749,192	634,092
Capital grants and contributions	3,659,901	727,732	184,881	1,186,315	377,529	137,085	248,338	2,284,646	1,147,394	3,733,848
Total Business-type activities program revenues	<u>188,970,840</u>	<u>185,516,004</u>	<u>206,335,528</u>	<u>206,074,300</u>	<u>200,632,042</u>	<u>193,072,131</u>	<u>203,720,320</u>	<u>204,923,232</u>	<u>195,392,947</u>	<u>171,699,816</u>
Total primary government program revenues	<u>198,830,034</u>	<u>196,023,361</u>	<u>216,415,085</u>	<u>216,232,899</u>	<u>209,145,994</u>	<u>203,047,891</u>	<u>212,681,867</u>	<u>212,528,418</u>	<u>204,506,434</u>	<u>181,162,524</u>
Net (Expenditures)/Revenues										
Governmental activities	(41,482,706)	(37,043,487)	(36,356,035)	(35,250,509)	(36,695,747)	(38,841,776)	(36,501,262)	(39,056,525)	(38,705,104)	(34,709,898)
Business-type activities	18,013,433	16,426,167	10,233,870	4,219,389	2,431,170	(1,961,901)	7,715,462	10,016,234	8,824,833	7,196,976
Total primary government net expense	<u>\$ (23,469,273)</u>	<u>\$ (20,617,320)</u>	<u>\$ (26,122,165)</u>	<u>\$ (31,031,120)</u>	<u>\$ (34,264,577)</u>	<u>\$ (40,803,677)</u>	<u>\$ (28,785,800)</u>	<u>\$ (29,040,291)</u>	<u>\$ (29,880,271)</u>	<u>\$ (27,512,922)</u>

CITY OF WILSON, NORTH CAROLINA

CHANGES IN NET POSITION (CONCLUDED)
LAST TEN FISCAL YEARS (UNAUDITED)

TABLE 2 (concluded)

	For the Fiscal Year Ended June 30									
	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
General Revenues and Other Changes in Net Position										
Governmental activities										
Taxes										
Property taxes	\$ 22,949,347	\$ 22,389,796	\$ 22,055,959	\$ 22,191,654	\$ 20,988,086	\$ 20,594,811	\$ 20,565,644	\$ 20,213,173	\$ 19,907,074	\$ 16,963,492
Sales taxes	8,260,412	7,139,870	7,163,927	6,656,683	6,790,146	6,377,375	5,776,019	5,824,550	5,979,185	6,367,127
Occupancy Tax	268,229									
Franchise taxes	5,087,010	5,246,131	5,166,152	4,258,193	4,291,647	4,371,499	4,399,425	4,377,927	4,350,635	3,881,837
Privilege license tax	3,183	2,909	616,706	677,838	613,177	461,933	459,820	495,919	531,647	529,521
Alcoholic beverage taxes	84,375	81,250	81,250	81,250	81,250	78,125	74,976	62,229	49,655	49,481
Unrestricted grants and contributions	770,014	222,745	240,190	247,809	428,408	1,042,377	464,507	85,930	255,140	263,098
Unrestricted investment earnings	28,886	279,245	173,518	179,423	15,650	349,554	279,881	543,970	1,116,778	1,648,671
Gain/(Loss) on sale of capital assets	8,531	35,426	101,496	8,438	26,487	4,337	8,140	105,233	62,644	102,389
Miscellaneous	175,698	161,457	315,780	361,841	426,355	24,116	306,131	437,913	670,151	336,878
Transfers	4,693,999	5,610,220	3,657,790	3,350,420	3,364,010	3,213,420	3,439,940	3,270,530	2,903,620	2,857,751
Total governmental activities	42,329,684	41,169,049	39,572,768	38,013,549	37,025,216	36,517,547	35,774,483	35,417,374	35,826,529	33,000,245
Business-type activities:										
Unrestricted grants and contributions	285,375			(12,995)	314,536	414,637	331,627			
Unrestricted investment earnings	14,332	517,623	307,659	420,133	78,903	1,039,146	885,133	1,541,142	2,515,406	3,442,138
Gain/(Loss) on sale of capital assets	134,950	70,455	106,719	43,425	43,475	72,887	21,796	128,594	42,810	129,597
Miscellaneous	138,936	1,700	190	22,700	16,529		46,709	1,484	82,612	494,777
Transfers	(4,693,999)	(5,610,220)	(3,657,790)	(3,350,420)	(3,364,010)	(3,213,420)	(3,439,940)	(3,270,530)	(2,903,620)	(2,857,751)
Total business-type activities	(4,120,406)	(5,020,442)	(3,243,222)	(2,877,157)	(2,910,567)	(1,686,750)	(2,154,675)	(1,599,310)	(262,792)	1,208,761
Total primary government	38,209,278	36,148,607	36,329,546	35,136,392	34,114,649	34,830,797	33,619,808	33,818,064	35,563,737	34,209,006
Changes in Net Position										
Governmental activities	846,978	4,125,562	3,216,733	2,763,040	329,469	(2,324,229)	(726,779)	(3,639,151)	(2,878,575)	(1,709,653)
Business-type activities	13,893,027	11,405,725	6,990,648	1,342,232	(479,397)	(3,648,651)	5,560,787	8,416,924	8,562,041	8,405,737
Total Primary government	\$ 14,740,005	\$ 15,531,287	\$ 10,207,381	\$ 4,105,272	\$ (149,928)	\$ (5,972,880)	\$ 4,834,008	\$ 4,777,773	\$ 5,683,466	\$ 6,696,084

CITY OF WILSON, NORTH CAROLINA

FUND BALANCES, GOVERNMENTAL FUNDS LAST TEN FISCAL YEARS (UNAUDITED)

TABLE 3

	For the Fiscal Year Ended June 30									
	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
General Fund										
Reserved	\$	\$	\$	\$	\$	\$	\$	\$ 4,794,760	\$ 4,428,512	\$ 5,513,371
Unreserved								10,681,475	10,792,615	10,609,148
Nonspendable	400,300	367,721	380,495	353,487	489,045	434,619	402,167			
Restricted	4,990,515	4,638,844	5,399,938	4,184,708	3,923,400	3,809,721	3,598,776			
Committed		223,752				27,997	385,728			
Assigned	4,404,100	3,968,730	3,456,910	2,669,460	1,537,900	1,691,940	2,033,660			
Unassigned	13,770,544	15,739,384	14,722,527	13,411,271	12,472,598	10,922,540	9,657,066			
Total General Fund	\$ 23,565,459	\$ 24,938,431	\$ 23,959,870	\$ 20,618,926	\$ 18,422,943	\$ 16,886,817	\$ 16,077,397	\$ 15,476,235	\$ 15,221,127	\$ 16,122,519
All Other Governmental Funds										
Reserved	\$	\$	\$	\$	\$	\$	\$	\$ 63,207	\$ 447,610	\$ 11,372
Unreserved, reported in:										
Special revenue funds								1,220,934	979,479	2,170,306
Capital projects funds								244,447	390,080	974,205
Nonspendable		95,656	100,425							
Restricted	3,160,199	478,239	466,746	491,681	500,195	1,149,804	207,158			
Committed	2,672,480	3,930,067	1,089,822	1,689,598	1,634,153	1,493,634	1,550,467			
Assigned	312,303	229,023	159,164	123,361	101,325	124,948	131,734			
Unassigned	(139,235)	(434,386)	(570,393)	(523,903)	(333,339)	(474,152)	(204,914)			
Total all other governmental funds	\$ 6,005,747	\$ 4,298,599	\$ 1,245,764	\$ 1,780,737	\$ 1,902,334	\$ 2,294,234	\$ 1,684,445	\$ 1,528,588	\$ 1,817,169	\$ 3,155,883

*Note: Data beginning FY2011, GASB Statement 54 was implemented for fund balance categories.

CITY OF WILSON, NORTH CAROLINA

CHANGES IN FUND BALANCES, GOVERNMENTAL FUNDS (CONTINUED)
 LAST TEN FISCAL YEARS (UNAUDITED)

TABLE 4 (continued)

	For the Fiscal Year Ended June 30									
	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Revenues										
Taxes	\$ 31,530,463	\$ 29,543,692	\$ 30,063,583	\$ 29,803,155	\$ 28,270,043	\$ 27,364,554	\$ 26,823,665	\$ 26,601,715	\$ 26,265,321	\$ 23,816,246
Licenses and permits	658,149	418,982	417,044	406,997	437,072	383,633	391,841	386,044	418,606	717,527
Intergovernmental	8,149,322	8,409,799	8,240,401	7,185,743	7,333,476	8,485,180	7,942,962	6,542,154	7,241,211	6,684,566
Assessments	52,822	29,955	28,515	38,068	63,295	66,383	34,106	35,168	58,320	58,198
Charges for services	6,585,200	6,460,112	5,997,221	5,863,415	5,301,722	5,106,504	4,798,793	4,659,731	4,688,961	4,767,968
Investment income	23,527	186,700	117,435	121,482	10,494	236,645	191,724	355,770	716,870	1,093,202
Loan repayments and related interest	(10,973)	11,968	115,062	16,450	19,602	25,846	34,053	48,359	61,531	97,216
Contributions	(34,500)	302,952	367,345	474,598	(34,882)	1,335,370		10,000	860,000	50,565
Other	409,004	588,818	575,245	282,478	452,106	191,276	322,995	149,148	528,845	265,976
Total revenues	47,363,014	45,952,978	45,921,851	44,192,386	41,852,928	43,195,391	40,540,139	38,788,089	40,839,665	37,551,464
Expenditures										
General government	6,530,592	5,743,641	5,338,385	5,338,112	3,908,680	4,365,033	4,346,257	4,128,260	4,908,321	5,292,437
Public safety	23,706,842	22,404,798	21,350,746	21,860,724	21,694,109	22,166,287	20,395,491	21,370,134	20,860,975	19,961,453
Public services	5,060,868	5,489,026	4,974,730	4,656,398	4,657,052	4,677,970	5,104,900	6,422,483	5,509,441	4,364,861
Environmental Services	5,663,595	5,722,452	5,664,982	5,199,870	5,164,187	4,865,693	4,880,163	4,748,681	4,965,691	4,492,425
Planning and Development	3,674,803	2,082,384	3,346,499	2,038,937	2,011,890	2,221,455	2,476,431	1,953,945	2,089,841	1,829,316
Human Services	242,351	242,349	234,320	229,903	219,247	213,179	207,285	208,550	225,937	189,913
Culture and recreation	6,549,990	5,976,969	5,704,758	6,167,747	5,383,416	5,409,574	4,715,394	5,413,111	8,244,479	5,198,437
Debt service:										
Principal	361,095	359,076	307,346	939,514	982,497	965,248	956,907	719,505	477,201	567,024
Interest	38,402	46,046	53,400	56,820	78,121	105,622	144,725	117,156	106,078	39,108
Total expenditures	51,828,538	48,066,741	46,975,166	46,488,025	44,099,199	44,990,061	43,227,553	45,081,825	47,387,964	41,934,974
Excess of revenues over (under) expenditures	(4,465,524)	(2,113,763)	(1,053,315)	(2,295,639)	(2,246,271)	(1,794,670)	(2,687,414)	(6,293,736)	(6,548,299)	(4,383,510)

CITY OF WILSON, NORTH CAROLINA

CHANGES IN FUND BALANCES, GOVERNMENTAL FUNDS (CONCLUDED)
 LAST TEN FISCAL YEARS (UNAUDITED)

TABLE 4 (concluded)

	For the Fiscal Year Ended June 30									
	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Other Financing Sources (Uses)										
Sales of capital assets	\$ 105,150	\$ 48,520	\$ 101,496	\$ 101,605	\$ 26,487	\$ 459	\$ 4,493	\$ 188,333	\$ 106,573	\$ 139,327
Transfers in	9,447,301	6,667,912	4,195,665	3,998,990	3,939,681	3,969,150	4,264,388	4,417,189	5,651,096	4,237,671
Transfers out	(4,752,751)	(1,057,692)	(537,875)	(648,570)	(575,671)	(755,730)	(824,448)	(1,146,659)	(2,747,476)	(1,256,721)
Proceeds from Installment Contracts			100,000	918,000				2,801,400	1,298,000	1,350,000
Total other financing sources (uses)	4,799,700	5,658,740	3,859,286	4,370,025	3,390,497	3,213,879	3,444,433	6,260,263	4,308,193	4,470,277
Net change in fund balances	<u>\$ 334,176</u>	<u>\$ 3,544,977</u>	<u>\$ 2,805,971</u>	<u>\$ 2,074,386</u>	<u>\$ 1,144,226</u>	<u>\$ 1,419,209</u>	<u>\$ 757,019</u>	<u>\$ (33,473)</u>	<u>\$ (2,240,106)</u>	<u>\$ 86,767</u>
Debt service as a percentage of noncapital expenditures	0.85%	0.88%	0.80%	2.30%	2.45%	2.43%	2.60%	2.06%	1.23%	1.45%

CITY OF WILSON, NORTH CAROLINA

ELECTRIC CONSUMPTION PER KWH SOLD
LAST TEN FISCAL YEARS (UNAUDITED)

TABLE 5

Customer type	For the Fiscal Year Ended June 30									
	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Electric Customers - Inside City										
Residential	250,897,074	238,246,520	243,812,532	241,279,577	244,319,242	236,315,020	261,112,842	247,854,580	247,954,913	245,432,183
Commercial	269,966,685	250,248,039	241,653,963	236,905,874	234,997,187	234,890,956	244,467,017	244,587,410	236,556,373	256,388,831
Industrial	165,280,726	175,216,533	173,359,006	173,642,174	175,570,772	174,943,273	159,661,640	147,263,822	150,858,941	128,787,492
Total Electric Customers - Inside City	686,144,486	663,711,092	658,825,501	651,827,625	654,887,201	646,149,249	665,241,499	639,705,812	635,370,227	630,608,506
Electric Customers - Outside City										
Residential	147,528,079	140,591,819	146,166,012	144,672,133	144,142,265	137,830,206	153,252,218	147,364,370	149,132,060	147,381,413
Commercial	58,945,279	47,155,397	46,479,334	41,601,536	42,553,701	39,962,123	39,453,834	39,412,657	38,820,873	47,501,408
Industrial	350,003,732	382,348,384	372,751,277	362,690,124	364,821,066	367,160,841	363,162,852	353,423,343	346,156,083	357,755,200
Total Electric Customers - Outside City	556,477,090	570,095,600	565,396,623	548,963,793	551,517,032	544,953,170	555,868,904	540,200,370	534,109,016	552,638,021
Total Consumption General Customers	1,242,621,576	1,233,806,692	1,224,222,124	1,200,791,418	1,206,404,233	1,191,102,419	1,221,110,403	1,179,906,182	1,169,479,243	1,183,246,527
Other Utilities	19,644,062	19,802,188	20,336,647	19,969,212	19,936,814	19,437,836	20,716,595	20,082,329	19,636,469	21,213,748
Other Distributors	26,254,044	26,000,223	27,937,635	27,324,603	26,886,237	26,939,581	27,952,553	26,718,560	48,659,953	41,406,717
Total Electric Consumption	1,288,519,682	1,279,609,103	1,272,496,406	1,248,085,232	1,253,227,284	1,237,479,836	1,269,779,551	1,226,707,071	1,237,775,665	1,245,866,992

CITY OF WILSON, NORTH CAROLINA

ELECTRIC RATES PER KWH SOLD
LAST TEN FISCAL YEARS (UNAUDITED)

TABLE 6

Rate Type	For the Fiscal Year Ended June 30									
	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Electric Customers - Inside City										
Residential	\$ 0.1168	\$ 0.1241	\$ 0.1413	\$ 0.1414	\$ 0.1412	\$ 0.1441	\$ 0.1448	\$ 0.1524	\$ 0.1455	\$ 0.1245
Commercial	0.1076	0.1171	0.1339	0.1308	0.1304	0.1301	0.1313	0.1347	0.1318	0.1137
Industrial	0.0844	0.0840	0.0933	0.0919	0.0915	0.0930	0.0954	0.9610	0.0942	0.0749
Electric Customers - Outside City										
Residential	0.1140	0.1208	0.1391	0.1391	0.1391	0.1421	0.1430	0.1508	0.1438	0.1232
Commercial	0.1060	0.1347	0.1521	0.1488	0.1503	0.1521	0.1538	0.1592	0.1531	0.1253
Industrial	0.0668	0.0683	0.0751	0.0778	0.0775	0.0775	0.0796	0.0789	0.0739	0.0627
Other Utilities	0.1026	0.1026	0.1127	0.1118	0.1133	0.1124	0.1171	0.1214	0.1177	0.1011
Other Distributors	0.0825	0.0906	0.1087	0.1122	0.1101	0.1110	0.1103	0.1081	0.0506	0.0496

CITY OF WILSON, NORTH CAROLINA

ELECTRIC SALES BY CUSTOMER TYPE
CURRENT YEAR AND NINE YEARS AGO (UNAUDITED)

TABLE 7

	<u>2017</u>		<u>2008</u>	
	<u>Sales Revenue</u>	<u>Percentage of Total Sales Revenue</u>	<u>Sales Revenue</u>	<u>Percentage of Total Sales Revenue</u>
Consumer				
Electric Customers - Inside City				
Residential	29,214,896	23.85%	30,606,603	25.45%
Commercial	28,950,206	23.63%	29,192,580	24.28%
Industrial	13,898,857	11.34%	9,657,532	8.03%
Total Electric Customers - Inside City	<u>72,063,959</u>	<u>58.82%</u>	<u>69,456,715</u>	<u>57.76%</u>
Electric Customers - Outside City				
Residential	16,758,253	13.68%	18,177,245	15.12%
Commercial	6,225,820	5.08%	5,959,608	4.96%
Industrial	23,298,042	19.02%	22,465,106	18.68%
Total Electric Customers - Outside City	<u>46,282,115</u>	<u>37.78%</u>	<u>46,601,959</u>	<u>38.76%</u>
Other Utilities	2,008,503	1.64%	2,133,908	1.77%
Other Distributors	<u>2,158,826</u>	<u>1.76%</u>	<u>2,048,622</u>	<u>1.71%</u>
Total Sales	<u>\$ 122,513,402</u>	<u>100.00%</u>	<u>\$ 120,241,204</u>	<u>100.00%</u>

Note: Prohibited by law to disclose sales by principal consumer.

CITY OF WILSON, NORTH CAROLINA

ASSESSED AND ESTIMATED ACTUAL VALUE OF TAXABLE PROPERTY LAST TEN FISCAL YEARS (UNAUDITED)

TABLE 8

Fiscal Years Ended June 30	Real Property Value	Personal Property Assessed Value	Corporate Excess Assessed Value	Total Assessed Value	Rate Per \$100	Total Tax Levy
2008	2,437,095,015	803,741,481	22,715,307	3,263,551,803	0.515	16,741,060
2009	2,975,705,714	794,317,287	34,102,823	3,804,125,824	0.515	19,675,158
2010	3,028,641,619	795,166,674	31,954,267	3,855,762,560	0.515	20,080,494
2011	3,072,620,714	794,937,669	30,337,610	3,897,895,993	0.515	20,334,173
2012	3,074,096,373	850,159,372	28,358,638	3,952,614,383	0.515	20,567,816
2013	3,088,045,401	899,143,234	29,039,973	4,016,228,608	0.515	20,698,772
2014	3,109,136,148	857,140,487	29,933,361	3,996,209,996	0.515	21,768,423
2015	3,229,799,675	881,447,869	29,221,389	4,140,468,933	0.515	21,353,227
2016	3,242,715,469	1,011,969,959	32,691,490	4,287,376,918	0.515	22,106,660
2017	2,970,562,177	1,057,598,291	38,491,406	4,066,651,874	0.555	22,609,918

- NOTE:
- (a) The city's property tax is levied each July 1 on the assessed value of the listed property as of the prior January 1 for all taxable real and personal property within the City. Assessed valuations are determined by Wilson County at 100% of the estimated market value for real property and 100% of the actual value for personal property. The assessment ratio is 100% of the estimated value. Public service company (corporate excess) property is certified by the State of North Carolina at 100% of actual value with no distinction between real and personal property. The City implemented a staggered motor vehicle property tax billing system during 1993-1994 as required by the State. As of September 1, 2013, State law altered the procedures for the assessment and collection of property taxes on registered motor vehicles in North Carolina. Effective with this change, the State of North Carolina is responsible for billing and collecting the property taxes on registered motor vehicles on behalf of all municipalities and special tax districts. Property taxes are due when vehicles are registered. The billed taxes are applicable to the fiscal year in which they are received.
 - (b) A revaluation of real property is required by North Carolina General Statutes at least every eight years. The last revaluation was completed in FY 2015 with assessed values becoming effective January 1, 2016 for fiscal year ending June 30, 2017.

CITY OF WILSON, NORTH CAROLINA

DIRECT AND OVERLAPPING PROPERTY TAX RATES LAST TEN FISCAL YEARS (UNAUDITED)

TABLE 9

Fiscal Years Ended June 30	City Direct Rate		Overlapping Rates		Total Direct and Overlapping Rates
	Basic Rate	Total Direct	Wilson County	Downtown Development Rate	
2008	0.515	0.515	0.760	0.170	1.445
2009	0.515	0.515	0.730	0.170	1.415
2010	0.515	0.515	0.730	0.170	1.415
2011	0.515	0.515	0.730	0.170	1.415
2012	0.515	0.515	0.730	0.170	1.415
2013	0.515	0.515	0.730	0.170	1.415
2014	0.515	0.515	0.730	0.170	1.415
2015	0.515	0.515	0.730	0.170	1.415
2016	0.515	0.515	0.730	0.170	1.415
2017	0.555	0.555	0.730	0.180	1.465

NOTE: There are no limits on property taxes levied to meet debt service payments, fund unforeseen revenue deficits, suppress civil disorders, or for property tax rate levies approved by a vote of the people. All other rate levies are limited to \$1.50 per \$100 valuation.

CITY OF WILSON, NORTH CAROLINA

PRINCIPAL TAXPAYERS
CURRENT YEAR AND NINE YEARS AGO (UNAUDITED)

TABLE 10

Taxpayer	Nature of Business	2017			2008				
		Tax Levy	Assessed Value	Rank	Percentage of Total Assessed Value	Tax Levy	Assessed Value	Rank	Percentage of Total Assessed Value
Branch Banking & Trust	Banking	914,737	164,817,401	1	4.05%	498,542	96,804,202	1	2.97%
Becton Dickson & Co	Pharmaceutical	515,641	92,908,357	2	2.28%				0.00%
Sandoz Inc	Pharmaceutical	454,589	81,907,955	3	2.01%	173,104	33,612,552	3	1.03%
Alliance One	Tobacco Processor	384,488	69,277,120	4	1.70%	128,548	24,960,864	5	0.76%
Purdue Pharmaceuticals	Pharmaceutical	377,717	68,057,116	5	1.67%	268,880	52,170,900	2	1.60%
DLP Wilson Medical Center, Inc.	Health Care	348,777	62,842,655	6	1.55%				0.00%
Linamar Forgings Inc.	Manufacturing	239,844	43,215,059	7	1.06%				0.00%
Inland American Wilson	Retail Management	164,763	29,686,939	8	0.73%				0.00%
Sleepy Hollow Development Co	Development	134,643	24,260,057	9	0.60%				0.00%
CSX Transportation Inc.	Transportation	134,203	24,180,678	10	0.59%				0.00%
Carolina Forge Company, LLC	Manufacturing					138,313	26,858,732	4	0.82%
Hull-Storey- Wilson LLC	Shopping Center					111,411	21,633,310	7	0.66%
EON Pharma LLC	Pharmaceutical					112,416	21,828,350	6	0.67%
Standard Commercial Tobacco	Tobacco Processor					97,102	18,837,400	8	0.58%
Benson Rentals LLC	Real Estate					102,858	18,223,590	9	0.56%
Heritage Crossing	Shopping Center					90,429	17,559,220	10	0.54%
Total of principal taxpayers		3,669,402	661,153,337		16.26%	1,721,603	332,489,120		10.19%
Balance		18,940,516	3,405,498,537		83.74%	15,019,457	2,931,062,683		89.81%
Total		\$ 22,609,918	\$4,066,651,874		100.00%	\$ 16,741,060	\$3,263,551,803		100.00%

SOURCE: Wilson County Tax Office

CITY OF WILSON, NORTH CAROLINA

PROPERTY TAX LEVIES AND COLLECTIONS LAST TEN FISCAL YEARS (UNAUDITED)

Table 11

Fiscal Years Ended June 30	Total Tax Levy for Fiscal Year	Collected within the Fiscal Year of Levy		Collections in Subsequent Years	Total Collections to Date	
		Amount	Percentage of Levy		Amount	Percentage of Levy
2008	16,741,060	16,225,230	96.9%	461,806	16,687,036	99.7%
2009	19,657,158	18,990,456	96.6%	467,098	19,457,554	99.0%
2010	20,080,494	19,476,396	97.0%	462,357	19,938,753	99.3%
2011	20,334,173	19,678,806	96.8%	523,381	20,202,187	99.4%
2012	20,567,815	19,860,046	96.6%	569,262	20,429,308	99.3%
2013	20,698,772	19,993,633	96.6%	596,995	20,590,628	99.5%
2014	21,768,423	21,266,798	97.7%	396,071	21,662,869	99.5%
2015	21,353,227	20,970,965	98.2%	40,608	21,011,573	98.4%
2016	22,106,660	21,766,834	98.5%	(43,622)	21,723,212	98.3%
2017	22,609,918	22,278,764	98.5%	-	22,278,764	98.5%

CITY OF WILSON, NORTH CAROLINA

RATIOS OF OUTSTANDING DEBT BY TYPE
LAST TEN FISCAL YEARS (UNAUDITED)

Table 12

Fiscal Years Ended June 30	General Bonded Debt			Governmental Activities Notes Payable	Business Type Activities			Total Primary Government	Percentage Actual Property Values	Per Capita	Population	Percentage Personal Income
	General Obligation Bonds	Percentage of Actual Property Values	Per Capita		Revenue Bonds	Certificates of Participation	Notes Payable					
2008	17,100,000	0.5240%	342.31	2,215,441	15,880,000	35,610,000	26,946,961	97,752,402	2.9953%	1,957	48,562	4.0479%
2009	15,900,000	0.4180%	313.91	3,036,240	15,355,000	67,495,000	27,589,292	129,375,532	3.4009%	2,554	49,954	8.1835%
2010	14,995,000	0.3889%	292.45	5,118,135	14,815,000	64,840,000	32,513,176	132,281,311	3.4307%	2,580	51,274	7.8674%
2011	13,650,000	0.3502%	276.20	4,161,228	14,255,000	62,080,000	30,156,265	124,302,493	3.1890%	2,515	49,421	NA
2012	12,335,000	0.3121%	250.88	3,195,980	14,310,000	59,200,000	29,475,334	118,516,314	2.9984%	2,410	49,167	NA
2013	11,050,000	0.2751%	224.96	2,213,483	13,645,000	56,195,000	25,882,714	108,986,197	2.7137%	2,219	49,119	NA
2014	9,785,000	0.2449%	197.17	2,191,969	12,694,000	53,080,000	22,297,574	100,048,543	2.5036%	2,016	49,628	NA
2015	8,545,000	0.2064%	171.49	1,984,624	11,984,000	49,825,000	18,203,620	90,542,244	2.1868%	1,817	49,828	NA
2016	7,325,000	0.1709%	147.55	1,625,548	11,267,000	46,405,000	16,077,630	82,700,178	1.9289%	1,666	49,643	NA
2017	6,120,000	0.1505%	123.34	1,264,452	10,533,000	42,820,000	13,951,644	74,689,096	1.8366%	1,505	49,620	NA

CITY OF WILSON, NORTH CAROLINA

RATIOS OF GENERAL OBLIGATION OUTSTANDING DEBT LAST TEN FISCAL YEARS (UNAUDITED)

Table 13

Fiscal Years Ended June 30	General Obligation Bonds	Assessed Value	Percentage of Actual Property Values	Population	Per Capita
2008	17,100,000	3,263,551,803	0.5240%	49,954	342.31
2009	15,900,000	3,804,125,824	0.4180%	50,651	313.91
2010	14,995,000	3,855,762,560	0.3889%	51,274	292.45
2011	13,650,000	3,897,895,993	0.3502%	49,421	276.20
2012	12,335,000	3,952,614,383	0.3121%	49,167	250.88
2013	11,050,000	4,016,228,608	0.2751%	49,119	224.96
2014	9,785,000	3,996,209,996	0.2449%	49,628	197.17
2015	8,545,000	4,140,468,933	0.2064%	49,828	171.49
2016	7,325,000	4,287,376,918	0.1709%	49,643	147.55
2017	6,120,000	4,066,651,874	0.1505%	49,620	123.34

CITY OF WILSON, NORTH CAROLINA

COMPUTATION OF LEGAL DEBT MARGIN JUNE 30, 2017 (UNAUDITED)

Table 14

	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>
Appraised Valuation	\$ 4,066,651,874	\$ 4,287,376,918	\$ 4,140,468,933	\$ 3,996,209,996	\$ 4,016,228,608	\$ 3,952,614,383	\$ 3,897,895,993	\$ 3,855,762,560	\$ 3,804,125,824	\$ 3,263,551,803
Debt Limit: (8% of Appraised Valuation)	\$ 325,332,150	\$ 342,990,153	\$ 331,237,515	\$ 319,696,800	\$ 321,298,289	\$ 316,209,151	\$ 311,831,679	\$ 308,461,005	\$ 304,330,066	\$ 261,084,144
Gross Debt:										
Outstanding general obligation bonded debt:										
Water fund	6,120,000	7,325,000	8,545,000	9,785,000	11,050,000	12,335,000	13,650,000	14,995,000	15,900,000	17,100,000
Certificates of Participation	42,820,000	46,405,000	49,825,000	53,080,000	56,195,000	59,200,000	62,080,000	64,840,000	67,495,000	35,610,000
Notes Payable	15,216,096	17,703,178	20,188,242	24,489,544	28,097,614	30,053,753	34,317,493	37,631,311	30,625,532	29,162,402
Total	<u>64,156,096</u>	<u>71,433,178</u>	<u>78,558,242</u>	<u>87,354,544</u>	<u>95,342,614</u>	<u>101,588,753</u>	<u>110,047,493</u>	<u>117,466,311</u>	<u>114,020,532</u>	<u>81,872,402</u>
Statutory Deductions:										
Outstanding general obligation bonded debt:										
Water fund	6,120,000	7,325,000	8,545,000	9,785,000	11,050,000	12,335,000	13,650,000	14,995,000	15,900,000	17,100,000
Total	<u>6,120,000</u>	<u>7,325,000</u>	<u>8,545,000</u>	<u>9,785,000</u>	<u>11,050,000</u>	<u>12,335,000</u>	<u>13,650,000</u>	<u>14,995,000</u>	<u>15,900,000</u>	<u>17,100,000</u>
Net Debt	<u>58,036,096</u>	<u>64,108,178</u>	<u>70,013,242</u>	<u>77,569,544</u>	<u>84,292,614</u>	<u>89,253,753</u>	<u>96,397,493</u>	<u>102,471,311</u>	<u>98,120,532</u>	<u>64,772,402</u>
Legal Debt Margin	<u>\$ 267,296,054</u>	<u>\$ 278,881,975</u>	<u>\$ 261,224,273</u>	<u>\$ 242,127,256</u>	<u>\$ 237,005,675</u>	<u>\$ 226,955,398</u>	<u>\$ 215,434,186</u>	<u>\$ 205,989,694</u>	<u>\$ 206,209,534</u>	<u>\$ 196,311,742</u>
Total net debt applicable to the limit as a percentage of debt limit	21.71%	22.99%	26.80%	32.04%	35.57%	39.33%	44.75%	49.75%	47.58%	32.99%

CITY OF WILSON, NORTH CAROLINA

COMPUTATION OF DIRECT AND OVERLAPPING BONDED DEBT
 JUNE 30, 2017 (UNAUDITED)

TABLE 15

<u>Governmental Unit</u>	<u>Total General Obligation Bonded Debt Outstanding</u>	<u>Percentage Applicable to City of Wilson</u>	<u>City of Wilson's Share of Debt</u>
Direct Debt - City of Wilson	\$ 1,264,452	100.00%	\$ 1,264,452
Overlapping Debt - Wilson County	<u>8,475,000</u>	(1) 60.78%	(2) <u>5,151,297</u>
Total direct and overlapping debt	<u><u>\$ 9,739,452</u></u>		<u><u>\$ 6,415,749</u></u>

(1) Determined by ratio of assessed valuation of property subject to taxation in Wilson County (\$6,690,524,005) to valuation of property subject to taxation in City of Wilson (\$4,066,651,874).

(2) Amount in debt outstanding column multiplied by percentage applicable.

CITY OF WILSON, NORTH CAROLINA

PLEGGED REVENUE COVERAGE LAST TEN FISCAL YEARS (UNAUDITED)

Table 16

Fiscal Years Ended June 30	Adjusted Gross Revenue	Adjusted Total Expenses	Net Available Revenues	Debt Service		Coverage
				Principal	Interest	
Gas Revenue Bonds						
2008	\$ 21,437,626	\$ 18,270,802	\$ 3,166,824	\$ 114,750	\$ 160,059	11.52
2009	24,073,929	20,307,333	3,766,596	118,125	167,202	13.20
2010	20,541,662	15,654,067	4,887,595	121,500	149,633	18.03
2011	18,732,732	15,381,669	3,351,063	126,000	148,355	12.21
2012	15,578,576	13,037,349	2,541,227	129,375	144,040	9.29
2013	17,282,533	15,801,979	1,480,554	133,875	43,516	8.35
2014	18,283,158	16,292,621	1,990,537	156,375	69,236	8.82
2015	19,034,067	15,888,473	3,145,594	159,750	71,758	13.59
2016	14,902,760	13,946,832	955,928	161,325	73,916	4.06
2017	14,867,043	13,538,659	1,328,384	165,150	69,703	5.66
Water Revenue Bonds						
2008	\$ 20,414,036	\$ 13,620,672	\$ 6,793,364	\$ 395,250	\$ 548,969	7.19
2009	20,217,614	14,884,996	5,332,618	406,875	539,757	5.63
2010	20,208,879	14,329,053	5,879,826	418,500	527,690	6.21
2011	21,882,337	13,991,965	7,890,372	434,000	514,235	8.32
2012	21,561,784	14,783,079	6,778,705	445,625	501,835	7.15
2013	21,192,349	15,057,791	6,134,558	461,125	149,887	10.04
2014	25,376,939	15,671,290	9,705,649	538,625	352,430	10.89
2015	23,371,293	15,106,339	8,264,954	550,250	242,903	10.42
2016	24,047,502	15,697,285	8,350,217	555,675	239,306	10.50
2017	25,077,662	17,048,616	8,029,046	568,850	240,089	9.93
Water Resources Federal Revolving Loan Notes Payable						
2008	21,403,869	15,776,225	5,627,644	1,716,822	686,734	2.34
2009	20,244,515	17,046,386	3,198,129	1,738,419	649,104	1.34
2010	20,058,160	16,720,158	3,338,002	1,738,439	612,798	1.42
2011	21,843,583	15,581,427	6,262,156	1,766,777	569,231	2.68
2012	21,481,216	16,855,140	4,626,076	1,766,777	525,664	2.02
2013	21,053,979	16,885,337	4,168,642	1,766,777	482,098	1.85
2014	25,383,839	16,846,343	8,537,496	1,766,777	438,531	3.87
2015	23,388,437	16,067,230	7,321,207	1,673,575	388,451	3.55
2016	24,053,919	16,581,417	7,472,502	1,673,575	354,071	3.69
2017	25,159,431	17,902,949	7,256,482	1,673,575	306,060	3.67

Note: Revenue Bond adjusted gross revenues does not include other income, investment income on revenue bond proceeds, intergovernmental revenues nor capital contributions. Revenue bond total expenses does not include depreciation expense, interest expense nor transfers out. Water resources federal revolving loan notes payable adjusted gross revenues does not include intergovernmental revenues nor capital contributions. Water resources federal revolving loan notes payable adjusted total expenses does not include depreciation expense.

CITY OF WILSON, NORTH CAROLINA

DEMOGRAPHIC STATISTICS
LAST TEN FISCAL YEARS (UNAUDITED)

Table 17

POPULATION (1) (City)

<u>Year</u>	<u>Number</u>	<u>Year</u>	<u>City</u>	<u>County</u>
2017	49,620	2017	N/A	995,644,509
2016	49,643	2016	N/A	909,128,062
2015	49,828	2015	N/A	829,972,195
2014	49,628	2014	N/A	793,246,943
2013	49,119	2013	N/A	797,301,828
2012	49,167	2012	N/A	769,341,633
2011	49,421	2011	N/A	737,674,146
2010	51,274	2010	N/A	724,690,344
2009	50,651	2009	594,095,422	709,357,554
2008	49,954	2008	624,999,310	776,709,276

UNEMPLOYMENT RATE (3) (County)

<u>Year</u>	<u>Rate</u>	<u>Year</u>	<u>Personal Income (thousands of dollars)</u>	<u>Per Capita Personal Income</u>
2017	7.91%	2017	N/A	N/A
2016	8.98%	2016	N/A	N/A
2015	8.93%	2015	3,073,841	37,617
2014	11.20%	2014	2,933,982	36,044
2013	13.00%	2013	2,937,718	35,972
2012	13.15%	2012	2,910,323	35,598
2011	12.32%	2011	2,757,412	33,854
2010	12.32%	2010	2,672,816	32,880
2009	10.83%	2009	2,658,562	32,958
2008	6.43%	2008	2,414,918	30,821

SOURCES:

- (1) Population data provided by: a) NC Office of State Budget 2003-2011; b) NC Dept of Commerce 2015; c) US Census Bureau 2016 forward
- (2) NC Department of Revenue, Sales and Use Tax Division, Tax Research Division: 2006-2011 is taxable sales only
- (3) NC Employment Security Commission
- (4) State Agency Data: Office of the Governor through 2008; U.S. Census Bureau 2009 ; U.S. Bureau of Economic Analysis 2010 forward (data not available past 2015)

CITY OF WILSON, NORTH CAROLINA

PRINCIPAL EMPLOYERS
CURRENT YEAR AND NINE YEARS AGO
JUNE 30, 2017 (UNAUDITED)

Table 18

Employer	Nature of Business	2017			2008		
		Employees	Rank	Percentage of Total City Employment	Employees	Rank	Percentage of Total City Employment
BRANCH BANK & TRUST	Banking	2,318	1	6.81%	2,000	2	9.26%
WILSON COUNTY SCHOOLS	Education	1,600	2	4.70%	1,600	3	7.41%
WILSON MEDICAL CENTER	Health Care	818	3	2.40%	1,457	4	6.74%
CITY OF WILSON	Public Administration	747	4	2.20%	690	7	3.19%
UTC AEROSPACE SYSTEMS-FORMELY KIDDE	Manufacturing	735	5	2.16%	681	8	3.15%
COUNTY OF WILSON	Public Administration	700	6	2.06%	700	6	3.24%
SMITHFIELD PACKING COMPANY	Manufacturing	600	7	1.76%			0.00%
SANDOZ	Manufacturing	462	8	1.36%			0.00%
SOUTHERN PIPING COMPANY	Mechanical Contracting	250	9	0.73%			0.00%
PURDUE PHARMACEUTICALS	Manufacturing	200	10	0.59%			0.00%
BRIDGESTONE AMERICAS-FORMELY FIRESTONE	Manufacturing				2,172	1	10.05%
S T WOOTEN CORPORATION	Construction				1,201	5	5.56%
WALMART	Retail				490	9	2.27%
Principal Employees Total Employment		8,430		24.78%	10,991		50.88%
Balance of employment		<u>25,588</u>		<u>75.22%</u>	<u>10,612</u>		<u>49.12%</u>
Total employment		<u><u>34,018</u></u>		<u><u>100.00%</u></u>	<u><u>21,603</u></u>		<u><u>100.00%</u></u>

Top Five Wilson County Employers

BRANCH BANK & TRUST	Banking	2,318
BRIDGESTONE AMERICAS-FORMELY FIRESTONE	Manufacturing	2,100
WILSON COUNTY SCHOOLS	Education	1,600
WILSON MEDICAL CENTER	Health Care	818
CITY OF WILSON	Public Administration	747

Source: Employers' Data, Wilson Economic Development, NC Dept of Commerce, Wilson Chamber of Commerce, Wilson Times

CITY OF WILSON, NORTH CAROLINA

Full-time City Government Employees by Function LAST TEN FISCAL YEARS (UNAUDITED)

Table 19

Function	For the Fiscal Year Ended June 30									
	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
General Government	132	132	123	123	125	126	114	118	109	108
Public Safety	238	238	236	235	242	242	239	240	244	242
Public Services	47	47	46	46	39	39	39	39	39	39
Environmental Services	40	40	40	40	40	40	40	40	40	40
Planning and Development	12	11	10	11	10	15	15	14	14	13
Human Services	3	3	3	3	3	3	3	3	3	3
Culture and Recreation	34	34	34	34	34	34	34	34	34	34
Electric	80	82	80	81	81	79	82	82	82	82
Gas	21	21	21	21	21	21	22	22	22	22
Water and Sewer	99	98	100	100	100	100	104	105	105	105
Mass Transit	10	10	10	10	10	10	10	10	10	10
Stormwater Management	12	13	13	13	13	13	13	13	13	12
Broadband	19	18	18	18	18	16	20	19	18	14
Source: City of Wilson Financial Services Department	747	747	734	735	736	738	735	739	733	724

CITY OF WILSON, NORTH CAROLINA

OPERATING INDICATORS BY FUNCTION (CONTINUED)
LAST TEN FISCAL YEARS (UNAUDITED)

TABLE 20 (continued)

Function	For the Fiscal Year Ended June 30									
	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
General government										
Fleet Management										
Rolling stock maintained	832	806	789	775	772	795	755	735	734	725
Work orders completed	6,379	6,984	6,987	6,638	6,730	6,285	5,348	5,332	5,318	4,792
Human Resources										
Employment applications processed	1,906	2,395	1,759	2,056	1,922	525	2,509	2,875	2,024	3,000
Turnover	79	61	65	68	65	16	57	44	74	74
Public Safety										
Police										
Violent Crimes Reported	262	259	257	228	240	251	265	269	254	220
Violent Crimes Cleared	148	153	174	134	163	152	168	160	173	137
Property Crimes Reported	1,875	1,967	2,006	2,104	2,232	2,463	2,300	2,535	2,181	2,319
Property Crimes Cleared	594	579	673	811	830	778	750	866	776	843
Traffic Accidents	2,665	2,612	2,461	2,198	2,253	2,265	2,328	2,324	2,027	2,203
Fire										
Fire responses	236	254	205	228	225	237	274	253	224	314
Medical responses	2,553	2,298	2,211	2,328	2,338	2,226	2,183	2,813	3,330	3,125
Inspections	4,649	6,975	7,530	6,699	5,016	5,087	4,830	5,175	4,898	3,376
Building Inspections										
Number of inspections	7,643	7,081	7,351	6,051	6,576	6,429	6,503	6,368	7,722	11,493
Public Works										
Street resurfacing (lane miles)	7.8	4.2	0	5.76	11.88	0	10.32	7.83	13.95	1.14
Prevention treatment (lane miles)	18.2	19.8	0	5.31	1	0	0	0	0	0
Potholes repaired	516	1,498	119	891	886	561	714	658	598	597

CITY OF WILSON, NORTH CAROLINA

OPERATING INDICATORS BY FUNCTION (CONCLUDED)
 LAST TEN FISCAL YEARS (UNAUDITED)

TABLE 20 (concluded)

Function	For the Fiscal Year Ended June 30									
	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Environmental Services										
Refuse collected (tons per year)	22,730	22,613	22,246	22,825	22,793	22,634	22,546	23,523	23,572	22,316
Recyclables collected (tons per year)	1,680	1,586	1,509	1,440	1,485	1,546	1,468	1,344	1,311	1,351
Yard waste/leaf collection (tons per year)	8,612	8,426	8,102	7,110	7,740	7,408	6,954	6,826	7,582	9,228
Electric										
Average daily usage (KWH)	3,521,571	3,573,838	3,623,079	3,582,115	3,433,499	3,381,092	3,478,848	3,360,841	3,391,166	3,413,334
Number of customers	35,112	35,718	35,020	34,765	34,831	34,810	34,781	34,748	36,390	35,553
Gas										
Average daily usage (cubic feet)	3,360,723	3,420,070	3,274,000	4,234,000	4,079,761	3,380,403	4,020,980	3,919,871	3,794,860	3,537,886
Number of customers	13,763	13,753	13,762	13,704	13,671	13,651	13,765	13,732	13,730	14,373
Water and sewer										
Average daily water usage (million gallons)	8.68	8.69	8.61	8.79	8.53	9.04	9.11	8.82	8.64	9.22
Average daily sewer flow (million gallons)	9.03	9.46	9.86	9.61	8.54	7.81	6.48	8.22	8.08	7.13
Number of customers	22,387	22,339	22,337	22,179	22,185	22,086	22,072	21,969	21,936	22,403
Mass Transit										
Annual ridership	108,728	99,444	91,429	129,047	127,769	160,871	159,860	161,883	157,128	137,681
Average passengers per hour	8.69	5.32	5.81	10.30	10.20	10.00	10.00	10.00	12.30	10.77
Stormwater management										
Number of billable control structure inspections	96	87	85	84	72	85	116	119	78	74
Miles of drainage cleaned, open ditches maintained and line replaced	7.96	7.45	7.26	9.41	4	8	8	7	6	8

Source: Various City of Wilson Departments

CITY OF WILSON, NORTH CAROLINA

CAPITAL ASSET STATISTICS BY FUNCTION LAST TEN FISCAL YEARS (UNAUDITED)

TABLE 21

Function	For the Fiscal Year Ended June 30									
	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Public Safety										
Police										
Stations	1	1	1	1	1	1	1	1	1	1
Substations	5	5	5	5	7	8	6	6	6	7
Fire										
Stations	5	5	5	5	5	5	5	5	5	5
Public Services										
Miles of paved streets	232	232	232	231	229	229	229	228	226	224
Culture and recreation										
Parks (Number)	29	28	28	28	32	25	30	30	31	32
Parks (Acreage)	394	392	392	392	392	322	468	468	469	469
Golf course (Acreage)	187	187	187	187	185	185	185	185	185	185
Recreational reservoirs (number)	4	4	4	4	4	3	3	3	3	3
Recreational reservoirs (water recrease)	3,000	3,000	3,000	3,000	2,558	2,558	2,681	2,681	2,681	2,681
Electric										
Distribution lines overhead (miles)	947	947	946	943	944	944	961	958	956	951
Distribution lines underground (miles)	365	365	364	361	357	355	338	332	327	321
Gas										
Distribution lines (miles)	398	396	395	393	392	392	386	384	384	378
Water and sewer										
Water distribution lines (miles)	427	425	432	432	429	428	428	428	404	384
Sewer lines (miles)	365	357	354	354	358	353	352	352	343	322
Mass Transit										
Buses	7	7	7	7	7	7	6	7	7	7

CITY OF WILSON, NORTH CAROLINA

REVENUE BOND HISTORICAL OPERATING RESULTS (NON-GAAP)
LAST TEN FISCAL YEARS FOR FISCAL YEAR ENDED JUNE 30 (UNAUDITED)

TABLE 22

	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>
Total Operating Revenues	\$ 39,937,947	\$ 38,791,144	\$ 42,296,984	\$43,525,253	\$38,301,913	\$36,716,778	\$40,287,616	\$40,175,012	\$43,565,048	\$40,759,296
Total Operating Expenses	(35,376,749)	(34,254,955)	(35,437,129)	(36,325,206)	(35,182,381)	(32,081,079)	(33,642,456)	(34,152,972)	(39,502,670)	(35,882,878)
Total Non-Operating Revenues (Expenses)	(436,437)	(834,867)	(973,154)	(1,192,463)	(697,511)	(2,159,243)	(1,525,533)	(2,429,699)	(1,451,678)	(256,621)
Net Income Before Transfers	4,124,761	3,701,322	5,886,701	6,007,584	2,422,021	2,476,456	5,119,627	3,592,341	2,610,700	4,619,797
Capital Contributions	2,900,792	7,375	123,405	195,479	150,578	98,148	38,754	2,127,035	519,302	845,544
Transfers In								93,250		
Transfers Out	(1,343,020)	(1,337,520)	(1,333,100)	(1,367,850)	(2,868,230)	(1,455,020)	(1,339,910)	(1,319,140)	(1,322,270)	(1,233,420)
Net Income	5,682,533	2,371,177	4,677,006	4,835,213	(295,631)	1,119,584	3,818,471	4,493,486	1,807,732	4,231,921
Adjustments to Net Income ⁽¹⁾	4,082,238	6,934,968	6,733,542	6,881,273	7,766,670	8,110,990	7,437,190	6,376,173	7,291,482	5,728,267
Income Available for Debt Service	<u>\$ 9,764,771</u>	<u>\$ 9,306,145</u>	<u>\$ 11,410,548</u>	<u>\$11,716,486</u>	<u>\$ 7,471,039</u>	<u>\$ 9,230,574</u>	<u>\$11,255,661</u>	<u>\$10,869,659</u>	<u>\$ 9,099,214</u>	<u>\$ 9,960,188</u>

(1) Includes among other things, depreciation and amortization and interest expense.

CITY OF WILSON, NORTH CAROLINA

2002 REVENUE BOND CONTINUING DISCLOSURE OBLIGATION -
 COMBINED ENTERPRISE SYSTEM
 JUNE 30, 2017 (UNAUDITED)

TABLE 23

(CONTINUED)

WATER RATES (as of July 1, 2017)

Base Charge:

<u>Meter Size</u>	<u>Inside City Limit Charge Per Month</u>	<u>Outside City Limit Charge Per Month</u>	Special Customers <u>Outside City Limit Charge Per Month</u>
Inside City Limit:			
5/8, 3/4 or 1"	\$ 9.00	\$ 18.00	\$ 20.25
1-1/2"	16.56	33.12	37.26
2"	25.64	51.28	57.69
3"	46.80	93.60	105.30
4"	77.04	154.08	173.34
6"	152.64	305.28	343.44
8"	243.36	486.72	547.56
10"	379.44	758.88	853.74

Volume Charges:

<u>Volume Range</u>	<u>Inside City Limit Charge Per 100 Cu. Ft.</u>	<u>Outside City Limit Charge Per 100 Cu. Ft.</u>	Special Customers <u>Outside City Limit Charge Per 100 Cu. Ft.</u>
0 - 5,000 cu. ft.	\$ 3.83	\$ 7.66	\$ 8.62
5001- 999,999 cu. ft.	3.43	6.86	7.72
Over 999,999 cu. ft.	2.76	5.52	6.21

CITY OF WILSON, NORTH CAROLINA

2002 REVENUE BOND CONTINUING DISCLOSURE OBLIGATION -
 COMBINED ENTERPRISE SYSTEM
 JUNE 30, 2017 (UNAUDITED)

TABLE 23
 (CONTINUED)

WASTEWATER RATES (as of July 1, 2017)

Base Charge:

<u>Meter Size</u>	<u>Inside City Limit Charge Per Month</u>	<u>Outside City Limit Charge Per Month</u>
Inside City Limit:		
5/8 or 3/4"	\$ 10.00	\$ 20.00
1"	10.00	20.00
1-1/2"	18.45	36.90
2"	28.59	57.18
3"	52.25	104.50
4"	86.05	172.10
6"	170.55	341.10
8"	271.95	543.90
10"	424.05	848.10

Volume Charges:

<u>Volume Range</u>	<u>Inside City Limit Charge Per 100 Cu. Ft.</u>	<u>Outside City Limit Charge Per 100 Cu. Ft.</u>
90% of water volume	\$ 5.29	\$ 10.58

NUMBER OF WATER AND WASTEWATER ACCOUNTS - LAST FIVE FISCAL YEARS

<u>Fiscal Year Ended June 30</u>	<u>Water</u>		<u>Wastewater</u>	
	<u>Number of Customers</u>	<u>Percent of Growth</u>	<u>Number of Customers</u>	<u>Percent of Growth</u>
2013	22,185	0.4%	20,240	0.0%
2014	22,179	0.0%	20,241	0.0%
2015	22,337	0.7%	20,314	0.4%
2016	22,339	0.0%	20,378	0.3%
2017	22,387	0.2%	20,442	0.3%

CITY OF WILSON, NORTH CAROLINA

2002 REVENUE BOND CONTINUING DISCLOSURE OBLIGATION -
 COMBINED ENTERPRISE SYSTEM
 JUNE 30, 2017 (UNAUDITED)

TABLE 23

(CONTINUED)

TEN LARGEST WATER CUSTOMERS - FISCAL YEAR JUNE 30, 2017

<u>Customer</u>	<u>Industry</u>	<u>Total Sales</u> <u>Revenue</u>	<u>% of Total</u> <u>Sales Revenue</u>
Bridgestone	Tires	\$ 559,550	4.91%
Ardagh Group	Glass Containers	391,908	3.44%
Johnson Co Pump Station	County	271,247	2.38%
Cott Beverage	Private Label Bottler	259,913	2.28%
Smithfield Packing - Farmland	Meat Packing	210,883	1.85%
Merck Sharp & Dohme Corp	Pharmaceuticals	202,191	1.78%
Wilson Housing Authority	Low Income Housing	186,291	1.64%
(Duke Life Point) Wilson Medical	Healthcare	128,528	1.13%
EON Labs	Pharmaceuticals	104,304	0.92%
Purdue Pharmaceutical	Pharmaceuticals	65,088	0.57%

TEN LARGEST WASTEWATER CUSTOMERS - FISCAL YEAR ENDED JUNE 30, 2017

<u>Customer</u>	<u>Industry</u>	<u>Total Sales</u> <u>Revenue</u>	<u>% of Total</u> <u>Sales Revenue</u>
Town of Black Creek	Municipality	\$ 390,552	3.02%
Wilson Housing Authority	Low Income Housing	227,393	1.76%
Cott Beverage	Private Label Bottler	181,167	1.40%
(Duke Life Point) Wilson Medical	Healthcare	139,938	1.08%
Merck Sharp & Dohme Corp	Pharmaceuticals	99,764	0.77%
Longleaf Neuro-Medical Center	Nursing Home	84,359	0.65%
Wilson County Schools	School system	68,254	0.53%
Barton College	College	63,413	0.49%
Davita, Inc.	Healthcare	63,329	0.49%
Branch Banking & Trust	Banking	45,774	0.35%

CITY OF WILSON, NORTH CAROLINA

2002 REVENUE BOND CONTINUING DISCLOSURE OBLIGATION -
 COMBINED ENTERPRISE SYSTEM
 JUNE 30, 2017 (UNAUDITED)

TABLE 23

(CONCLUDED)

NUMBER OF GAS ACCOUNTS - LAST FIVE FISCAL YEARS

Fiscal Year					
Ended June 30	Residential	Commercial	Industrial	Interruptible	Total
2013	12,551	1,097	17	6	13,671
2014	12,601	1,080	17	6	13,704
2015	12,662	1,079	14	6	13,761
2016	12,679	1,054	14	6	13,753
2017	12,674	1,067	16	6	13,763

GAS CONSUMPTION - LAST FIVE FISCAL YEARS (Per CCF)

Fiscal Year					
Ended June 30	Residential	Commercial	Industrial	Interruptible	Total
2013	6,555,839	2,891,320	1,479,171	3,964,795	14,891,125
2014	7,061,506	3,114,983	1,306,802	3,536,374	15,019,665
2015	7,119,241	3,382,548	1,166,440	3,662,145	15,330,374
2016	5,238,023	2,671,019	886,111	3,688,103	12,483,256
2017	5,120,334	2,662,259	934,712	3,549,334	12,266,639

TEN LARGEST GAS CUSTOMERS -FISCAL YEAR ENDED JUNE 30, 2017

Customer	Industry	Total Sales Revenue	% of Total Sales Revenue
Merck Sharp & Dohme Corp	Pharmaceuticals	\$ 929,658	6.31%
EON Labs	Pharmaceuticals	508,422	3.45%
Wilson Housing Authority	Low Income Housing	397,020	2.69%
(Duke Life Point) Wilson Medical	Healthcare	367,862	2.50%
Fresenius Kabi USA)	Medical Supplies	367,835	2.50%
Purdue Pharmaceuticals	Pharmaceuticals	339,905	2.31%
Longleaf Neuro-Medical Center	Nursing Home	254,216	1.73%
ST Wooten	Construction	204,775	1.39%
Barton College	School	162,923	1.11%
Southeastern Grain Co.	Agriculture Products	155,693	1.06%