

# *Electric Fund*

Wilson Energy's electric utility safely provides reliable electric service at the lowest reasonable cost, with exceptional customer service in an environmentally responsible manner for the citizens of the City of Wilson, Wilson County, and portions of six surrounding counties.

# ELECTRIC FUND

## COUNCIL GOALS

<b>Building a Better Wilson</b> <b>1</b>	<b>Economic Development</b> <b>2</b>	<b>Infrastructure</b> <b>3</b>	<b>Homes and Neighborhoods</b> <b>4</b>	<b>Downtown</b> <b>5</b>	<b>Recreation and Parks</b> <b>6</b>	<b>Community Involvement</b> <b>7</b>
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<b>Department Goals and Initiatives</b>		<b>Link to Council Goals</b>
1.	Conduct strategic planning to provide new substations and transmission/distribution facilities	2,3
2.	Provide electric system improvements to meet increased load for existing and new customers	2,3
3.	Effectively and efficiently operate the electric system to allow for affordable utility rates	1,2,3,4,5,6,7
4.	Encourage energy education, high efficiency end-use, conservation, and load management	1,2,3,4,5,6,7
5.	Engage in "customer friendly" utility operations	1,2,3,4,5,6,7

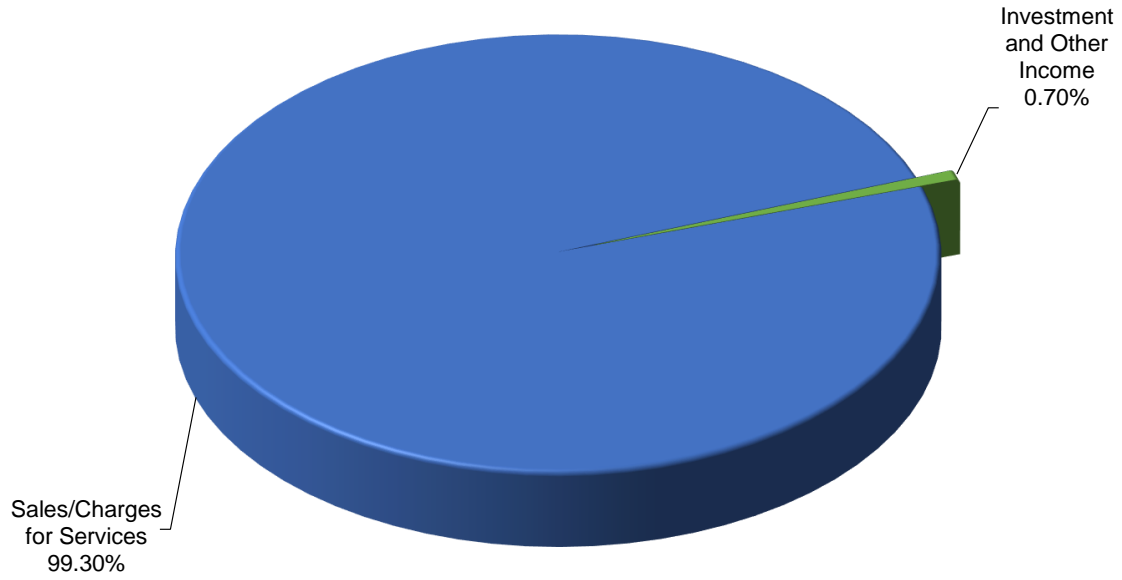
**REVENUE AND EXPENDITURE SUMMARY****ELECTRIC**

	2022-23 Actual	2023-24 Actual	2024-25 Original Budget	2024-25 Amended Budget	2025-26 Recommended Budget
<b><i>Revenues, Other Sources, and Fund Balance</i></b>					
Sales/Charges for Service	\$ 122,072,667	\$ 118,328,615	\$ 127,825,560	\$ 127,825,560	\$ 128,626,830
Miscellaneous Income	1,186,572	459,115	505,940	505,940	506,500
Investment Income	1,217,512	2,123,821	400,000	400,000	400,000
Proceeds from Installment Financing Contracts	3,171,750	2,953,561	-	-	-
Interfund Transfers In	425,990	-	-	-	-
Fund Balance Appropriated	-	-	500,000	6,086,006	-
<b>TOTAL</b>	<b>\$ 128,074,491</b>	<b>\$ 123,865,112</b>	<b>\$ 129,231,500</b>	<b>\$ 134,817,506</b>	<b>\$ 129,533,330</b>

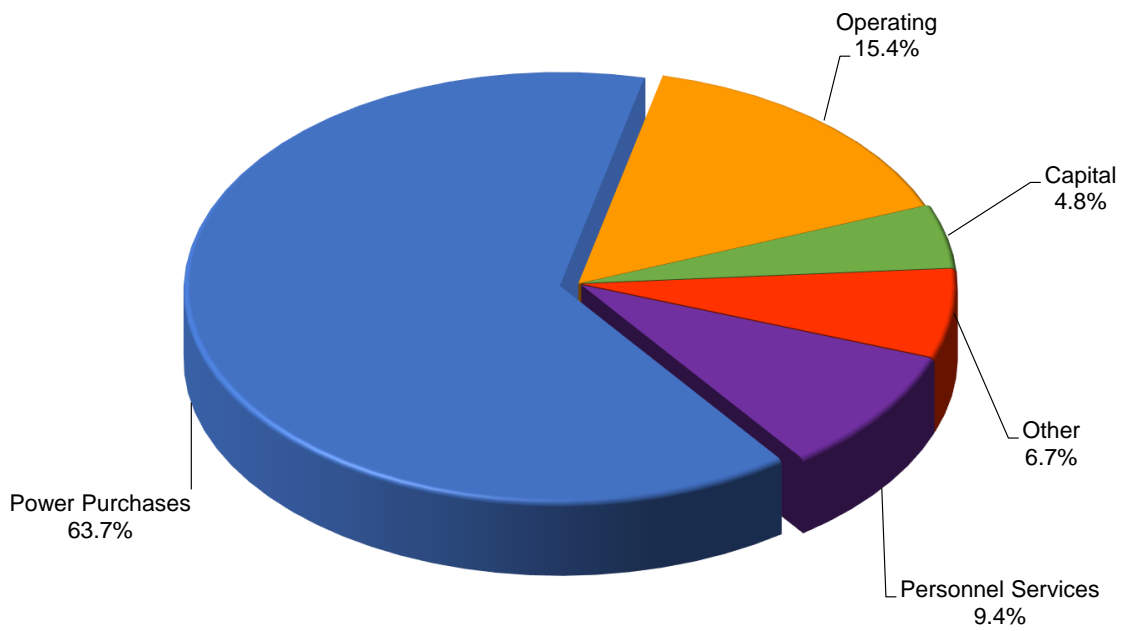
***Expenditures and Other Uses***

Electric Administration	\$ 11,701,696	\$ 11,585,741	\$ 11,002,150	\$ 11,002,150	\$ 11,343,060
Engineering and System Planning	2,416,070	3,001,387	3,916,420	4,497,341	4,289,470
System Control and Communications	5,471,187	7,084,300	4,257,890	7,944,689	4,287,060
Power Purchase	79,739,961	78,584,272	84,766,440	84,590,960	82,626,750
Electric Distribution	18,706,579	15,938,590	16,103,550	17,594,027	17,838,500
Key Accounts and Marketing	449,478	330,155	458,570	461,859	526,200
Governmental Projects	1,601,450	2,079,272	1,870,820	1,870,820	1,570,810
Community Projects	568,955	581,005	795,000	795,000	810,000
Debt Service	1,347,700	2,092,128	2,894,460	2,894,460	3,675,260
Interfund Transfers Out					
Capital Projects	281,000	281,000	281,000	281,000	281,000
Other Funds	1,841,500	1,841,500	1,841,500	1,841,500	1,841,500
Payment in Lieu of Tax	1,102,760	1,132,670	1,043,700	1,043,700	443,720
<b>TOTAL</b>	<b>\$ 125,228,336</b>	<b>\$ 124,532,020</b>	<b>\$ 129,231,500</b>	<b>\$ 134,817,506</b>	<b>\$ 129,533,330</b>

Revenues / Sources



Expenditures / Uses



**REVENUES, OTHER SOURCES, AND FUND BALANCE**

**ELECTRIC**

	<b>2022-23 Actual</b>	<b>2023-24 Actual</b>	<b>2024-25 Original Budget</b>	<b>2024-25 Amended Budget</b>	<b>2025-26 Adopted Budget</b>
<b>SALES/CHARGES FOR SERVICES</b>					
Sales to General Consumers	\$ 115,937,644	\$ 112,227,914	\$ 121,283,030	\$ 121,283,030	\$ 122,227,850
Sales to Other Distributors	1,758,974	1,830,809	1,925,630	1,925,630	1,853,870
Sales to Other Utilities	1,930,213	1,910,272	1,880,000	1,880,000	2,086,610
Area Rental Lights	1,728,317	1,616,885	1,918,400	1,918,400	1,665,000
Solar (Renewable Energy)	367,519	392,735	430,000	430,000	405,000
Municipal Street Lighting	350,000	350,000	388,500	388,500	388,500
<b>Subtotal</b>	<b>122,072,667</b>	<b>118,328,615</b>	<b>127,825,560</b>	<b>127,825,560</b>	<b>128,626,830</b>
<b>MISCELLANEOUS INCOME</b>	<b>1,186,572</b>	<b>459,115</b>	<b>505,940</b>	<b>505,940</b>	<b>506,500</b>
<b>INVESTMENT INCOME</b>	<b>1,217,512</b>	<b>2,123,821</b>	<b>400,000</b>	<b>400,000</b>	<b>400,000</b>
<b>PROCEEDS FROM INSTALLMENT FINANCING CONTRACTS</b>	<b>3,171,750</b>	<b>2,953,561</b>	-	-	-
<b>INTERFUND TRANSFERS IN</b>	<b>425,990</b>	-	-	-	-
<b>FUND BALANCE APPROPRIATED</b>					
Fund Balance Appropriated (Unassigned)	-	-	500,000	500,000	-
Encumbrance Balance	-	-	-	5,586,006	-
<b>Subtotal</b>	<b>-</b>	<b>-</b>	<b>500,000</b>	<b>6,086,006</b>	<b>-</b>
<b>Total</b>	<b>\$ 128,074,491</b>	<b>\$ 123,865,112</b>	<b>\$ 129,231,500</b>	<b>\$ 134,817,506</b>	<b>\$ 129,533,330</b>

**INTERGOVERNMENTAL**

This represents funds received from the Federal Emergency Management Agency for disaster relief.

**CHARGES FOR SALES AND SERVICE**

Sales to General Consumers

This revenue represents retail electric sales to residential, commercial, and industrial customers.

Sales to Other Distributors

This reflects the sale of electricity to other municipalities that resale to general consumers.

Sales to Other Utilities

This category represents the sale of electricity to other utility operations of the City.

Area Rental Lights

This revenue represents the amount charged to general consumers for outdoor area lighting units.

Municipal Street Lighting

This reflects the amount paid by the General Fund for the City streetlights.

**MISCELLANEOUS INCOME**

This category includes the late payment penalty, proceeds from the disposal of old equipment, etc.

**INVESTMENT INCOME**

This represents the Electric Fund's share of the interest earned on and the capital gains from the sale of the City's investments.

**PROCEEDS FROM INSTALLMENT CONTRACTS**

This represents the amount recognized as a financial resource associated with an asset acquired through a revenue bond or lease - purchase type of arrangement.

**INTERFUND TRANSFERS**

This category reflects financing sources distributed to the Electric Fund from other funds.

**FUND BALANCE**

Fund Balance Appropriated

This represents an appropriation of some portion of the fund balance as of the close of the preceding fiscal year to help finance the activities of the subsequent year.

Encumbrance Balance

This represents the amount of fund balance at the close of the preceding fiscal year for the financial commitments that are re-appropriated in the subsequent year's budget.

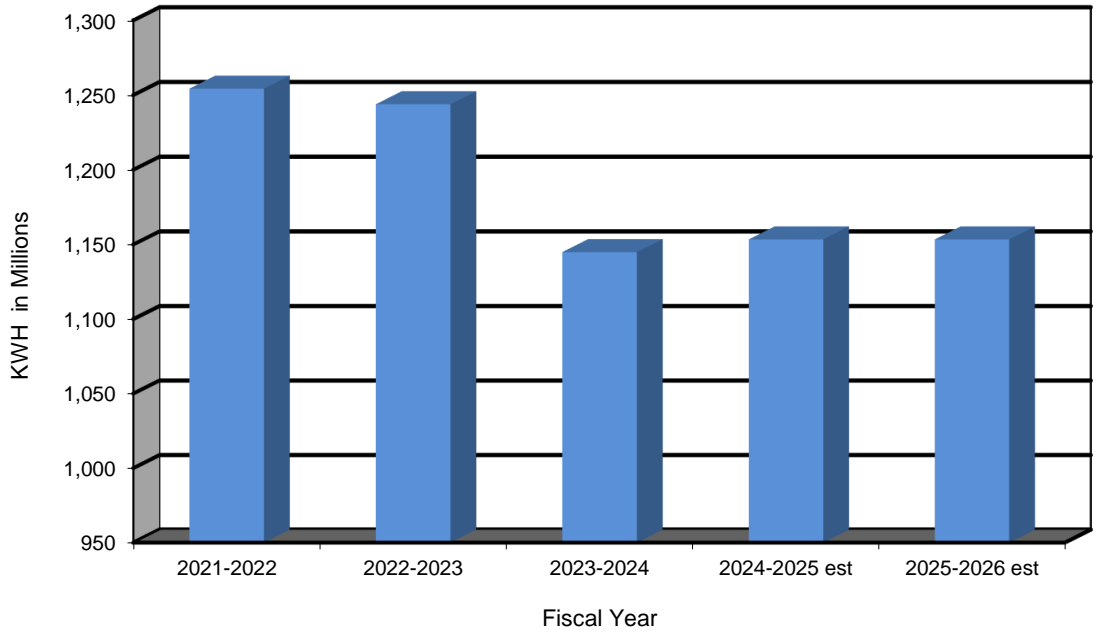
**EXPENDITURE SUMMARY****ELECTRIC**

	2022-23 Actual	2023-24 Actual	2024-25 Original Budget	2024-25 Amended Budget	2025-26 Adopted Budget
<b>Electric Administration</b>					
Personnel Services	\$ 805,639	\$ 442,040	\$ 485,710	\$ 485,710	\$ 535,390
Operating Expenses	10,725,887	11,137,924	10,516,440	10,516,440	10,807,670
Capital Outlay	170,170	5,777	-	-	-
<b>Subtotal</b>	<b>11,701,696</b>	<b>11,585,741</b>	<b>11,002,150</b>	<b>11,002,150</b>	<b>11,343,060</b>
<b>Engineering and System Planning</b>					
Personnel Services	1,446,318	1,524,712	1,678,710	1,678,710	1,777,240
Operating Expenses	897,102	1,377,894	1,737,710	1,915,629	1,737,230
Capital Outlay	72,650	98,781	500,000	903,002	775,000
<b>Subtotal</b>	<b>2,416,070</b>	<b>3,001,387</b>	<b>3,916,420</b>	<b>4,497,341</b>	<b>4,289,470</b>
<b>System Control and Communications</b>					
Personnel Services	1,470,118	1,514,452	1,685,820	1,685,820	1,715,590
Operating Expenses	2,200,285	3,021,688	2,572,070	2,813,386	2,571,470
Capital Outlay	1,800,784	2,548,160	-	3,445,483	-
<b>Subtotal</b>	<b>5,471,187</b>	<b>7,084,300</b>	<b>4,257,890</b>	<b>7,944,689</b>	<b>4,287,060</b>
<b>Power Purchase</b>					
Operating Expenses	79,739,961	78,584,272	84,766,440	84,590,960	82,626,750
<b>Subtotal</b>	<b>79,739,961</b>	<b>78,584,272</b>	<b>84,766,440</b>	<b>84,590,960</b>	<b>82,626,750</b>
<b>Electric Distribution</b>					
Personnel Services	6,981,658	7,221,303	7,728,660	7,728,660	7,902,220
Operating Expenses	6,233,875	4,494,365	4,558,870	4,656,838	4,540,280
Capital Outlay	5,491,046	4,222,922	3,816,020	5,208,529	5,396,000
<b>Subtotal</b>	<b>18,706,579</b>	<b>15,938,590</b>	<b>16,103,550</b>	<b>17,594,027</b>	<b>17,838,500</b>
<b>Key Accounts/Marketing</b>					
Personnel Services	168,810	157,775	186,660	186,660	254,340
Operating Expenses	227,368	172,380	271,910	275,199	271,860
Capital Outlay	53,300	-	-	-	-
<b>Subtotal</b>	<b>449,478</b>	<b>330,155</b>	<b>458,570</b>	<b>461,859</b>	<b>526,200</b>

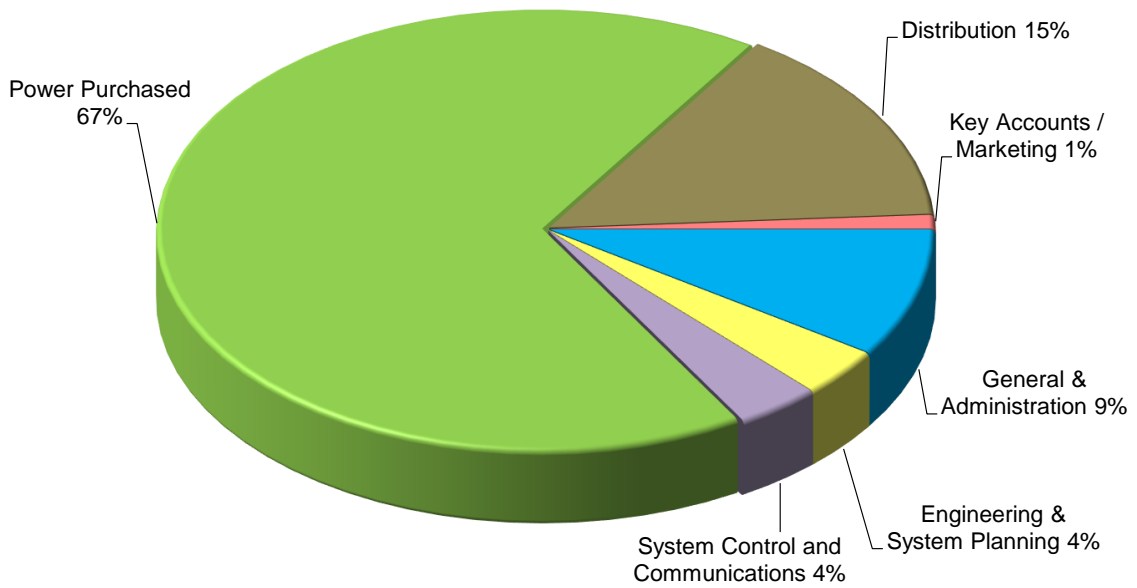
**EXPENDITURE SUMMARY****ELECTRIC**

	<b>2022-23 Actual</b>	<b>2023-24 Actual</b>	<b>2024-25 Original Budget</b>	<b>2024-25 Amended Budget</b>	<b>2025-26 Adopted Budget</b>
<b>Other Expenditures</b>					
Debt Service	\$ 1,347,700	\$ 2,092,128	\$ 2,894,460	\$ 2,894,460	\$ 3,675,260
Contributions to Other Agencies	2,170,405	2,660,277	2,665,820	2,665,820	2,380,810
Transfer to General Fund	1,675,000	1,675,000	1,675,000	1,675,000	1,675,000
Transfer to General Fund - PILOT (Payment in lieu of taxes)	1,102,760	1,132,670	1,043,700	1,043,700	443,720
Transfer to Mass Transit Fund	166,500	166,500	166,500	166,500	166,500
Transfer to 301 Infrastructure / Corridor Improvements Capital Project Fund	31,000	31,000	31,000	31,000	31,000
Transfer to Economic Community Investment Downtown Building Revitalization Fund	250,000	250,000	250,000	250,000	250,000
<b>Subtotal</b>	<b>6,743,365</b>	<b>8,007,575</b>	<b>8,726,480</b>	<b>8,726,480</b>	<b>8,622,290</b>
<b>Grand Total</b>	<b>\$125,228,336</b>	<b>\$124,532,020</b>	<b>\$129,231,500</b>	<b>\$134,817,506</b>	<b>\$ 129,533,330</b>

**Electric Power Sold**



**Electric Division Estimated Expenditures 2025-2026**



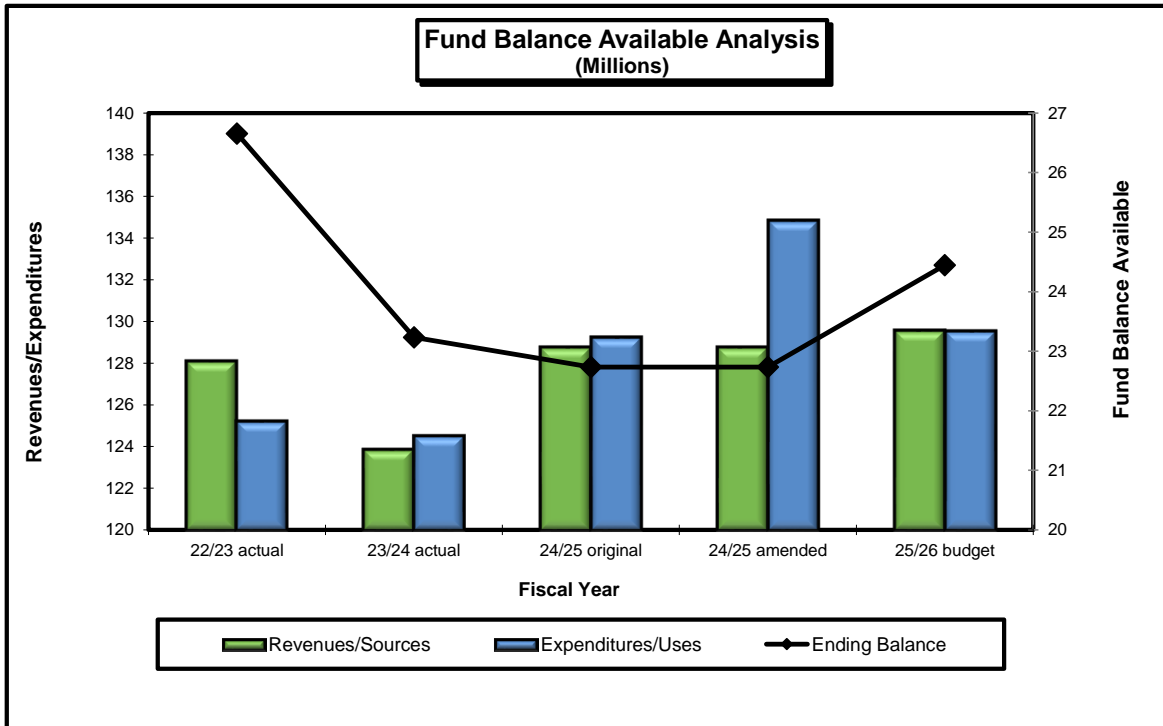
**FUND BALANCE AVAILABLE**

**ELECTRIC**

	2022-23 Actual	2023-24 Actual	2024-25 Original Budget	2024-25 Amended Budget	2025-26 Adopted Budget
Revenues/Other Financing Sources (OFS)	\$ 128,074,491	\$ 123,865,112	\$ 128,731,500	\$ 128,731,500	\$ 129,533,330
Expenditures/Other Financing Uses (OFU)	<u>125,228,336</u>	<u>124,532,020</u>	<u>129,231,500</u>	<u>134,817,506</u>	<u>129,533,330</u>
Revenues/OFS Over (Under) Expenditures/OFU	\$ 2,846,155	\$ (666,908)	\$ (500,000)	\$ (6,086,006)	\$ -
Fund Balance Appropriated	\$ 9,700,903	\$ 6,891,907	\$ 500,000	\$ 6,086,006	\$ -
Fund Balance - Beginning of Year	\$ 24,701,278	\$ 26,656,344	\$ 23,233,916	\$ 23,233,916	\$ 24,444,064 **
Increase (Decrease)	<u>1,955,066</u>	<u>(3,422,428)</u>	<u>(500,000)</u>	<u>(500,000)</u> *	<u>-</u>
Fund Balance - End of Year	<u>\$ 26,656,344</u>	<u>\$ 23,233,916</u>	<u>\$ 22,733,916</u>	<u>\$ 22,733,916</u>	<u>\$ 24,444,064</u>

\*Excludes Encumbrances Reappropriated in the amount of \$ 5,586,006

\*\*FY2026 Fund Balance - Beginning of Year is based on an estimated actual Fund Balance - End of Year for FY2025



**EXPENDITURE SUMMARY:**

	<b>2022-23 Actual</b>	<b>2023-24 Actual</b>	<b>2024-25 Original Budget</b>	<b>2024-25 Amended Budget</b>	<b>2025-26 Adopted Budget</b>
Personnel Services	\$ 10,872,543	\$ 10,860,282	\$ 11,765,560	\$ 11,765,560	\$ 12,184,780
Operating Expenses	100,024,478	98,788,523	104,423,440	104,768,452	102,555,260
Capital Outlay	<u>7,587,950</u>	<u>6,875,640</u>	<u>4,316,020</u>	<u>9,557,014</u>	<u>6,171,000</u>
<b>TOTAL</b>	<b><u>\$ 118,484,971</u></b>	<b><u>\$ 116,524,445</u></b>	<b><u>\$ 120,505,020</u></b>	<b><u>\$ 126,091,026</u></b>	<b><u>\$ 120,911,040</u></b>

**PERSONNEL SUMMARY**

**ELECTRIC**

Class Title	Salary Range	2023-24 Authorized	2024-25 Authorized	2025-26 Authorized
<b>Electric Administration (6001)</b>				
Enterprise Services Director (formerly Chief Operating Officer)	29	1	1	1
Director of Wilson Energy	29	1	1	1
Assistant Director of Wilson Energy	27	1	1	1
Executive Assistant	18	1	0	0
Administrative Assistant	15	1	2	2
<b>Engineering and System Planning (6002)</b>				
Engineering and System Planning Manager	27	1	1	1
Electrical Engineer I-III	22-25	2	2	2
Electric Meter Shop Supervisor	24	1	1	1
Substation Supervisor	24	1	1	1
Electric Staking Technician I-III	18,19,21	0	2	2
Substation Technician I-III	17-22	3	3	3
Control and Meter Technician I-III	17-22	3	3	3
GIS Technician I-II	16-17	2	0	0
<b>System Control and Communications (6003)</b>				
Load Management and Control Manager	27	1	1	1
System Control Supervisor	24	1	1	1
Load Management Supervisor	24	1	1	1
System Control Technician I-III	17-22	1	1	1
Generator Systems Technician I-III	17-22	1	1	1
Load Management Technician I-II	14-15	2	2	2
<b>Electric Distribution (6005)</b>				
Electric Distribution Manager	27	1	1	1
Electric Distribution Supervisor	26	2	2	2
Electric Crew Supervisor	25	7	7	7
Electric Service Supervisor	24	4	3	2
Arborist I/II	20-23	1	1	1
Tree Trimmer Supervisor	20	2	2	2
Line Technician I-III & Lead	16-24	27	27	28
Administrative Technician I-II	15-16	1	1	1
Tree Trimmer I-III	11-16	5	6	6
<b>Key Accounts and Marketing (6006)</b>				
Energy Services Manager	23	1	1	1
Administrative Technician I-II	15-16	1	1	1
<b>Full-time</b>		<b>77</b>	<b>77</b>	<b>77</b>

**Redistribution Notes:**

Position Title:	From:	To:	Percent:
Enterprise Services Director	Electric Administration 6001	Gas Administration 6501	30%
		Broadband Administration 6301	40%
Director of Wilson Energy	Electric Administration 6001	Gas Administration 6501	20%
Administrative Assistant	Electric Administration 6001	Gas Administration 6501	45%
		Broadband Operations 6302	5%
Administrative Technician	Electric Administration 6006	Gas Administration 6501	20%
Energy Services Manager	Key Accounts and Marketing 6006	Gas Administration 6501	30%
Utility Locators (4)	Gas Utility Locators 6503	Electric Distribution 6005	25%
Operations Manager	Broadband Operations 6302	Electric Administration 6001	40%
OSP Cable Supervisor	Broadband Operations 6302	Electric Distribution 6005	90%
Fiber Optic Field Technician IV	Broadband Operations 6302		
		Electric Distribution 6005	90%
Unified Communications Center (14)	Unified Communications Center 6307	System Control and Communications 6003	58%
Traffic Technician (5)	Parking and Traffic 5008	Electric Distribution 6005	30%

**CAPITAL OUTLAY****ELECTRIC**

Item	New/ Replacement	2025-26 Budget
<b>Engineering and System Planning (6002)</b>		
One (1) Small Bucket Truck	R	275,000
Electric Substation Equipment	R	500,000
<b>Electric Distribution (6005)</b>		
Acoustic Imager	N	27,500
Underground Conduit	R	235,000
Street and Traffic Lighting	R	300,000
One (1) Line/Knuckle Boom Truck	R	550,000
Electric Poles and Fixtures	N	900,000
Overhead Conductors	R	1,000,000
Transformers and Devices	R	1,000,000
Underground Conductors	R	1,383,500
<b>Total</b>		<b>6,171,000</b>

***Impact of Capital Outlay on Operating Budget:*** None

Note:

Any direct impact on the operating budget from capital items identified for replacement or new purchase in FY 2026 will result from a reduction to the maintenance and/or repair costs previously experienced on the older items. This amount of reduction varies and for this reason is not extrapolated and built into the operating budget.

## ELECTRIC ADMINISTRATION

### DESCRIPTION OF SERVICES:

Electric Administration provides strategic planning and budgeting, rate and fee proposals, effective and efficient contractual services, customer and key account relations, safe work environments, utility purchases and material stocks, load management and conservation, energy services and education, personnel programs and employee career development.

### PROGRAM GOALS AND INITIATIVES:

- Provide organizational planning, cost accounting, strategic planning, respond to emergency needs, and establish programs to enhance and measure electric system reliability
- Provide planning and engineering for utility system improvements and customer growth
- Provide technical/management oversight of system construction and maintenance activities
- Provide reliable, safe electric services at affordable prices
- Provide timely and appropriate customer service for new utility services, load management, complaints, energy education, and other energy services
- Meet or exceed customer expectations in a customer friendly manner
- Plan and monitor the department's budget, pay plan, personnel, and safety/training programs
- Promote economic development by assisting the Wilson Economic Development Council and the Business Development Partnership on matters of infrastructure planning, system improvement, cost, and rate data

### EXPENDITURE SUMMARY:

	2022-23 Actual	2023-24 Actual	2024-25 Original Budget	2024-25 Amended Budget	2025-26 Adopted Budget
Personnel Services	\$ 805,639	\$ 442,040	\$ 485,710	\$ 485,710	\$ 535,390
Operating Expenses	10,725,887	11,137,924	10,516,440	10,516,440	10,807,670
Capital Outlay	170,170	5,777	-	-	-
<b>TOTAL</b>	<b>\$ 11,701,696</b>	<b>\$ 11,585,741</b>	<b>\$ 11,002,150</b>	<b>\$ 11,002,150</b>	<b>\$ 11,343,060</b>

### PERFORMANCE INDICATORS:

Department Goal(s)	Outputs	2023-24 Actual	2024-25 Estimated	2025-26 Goal
1,2	Active Electric Services	36,762	36,829	38,500
2,3	Average Distribution Costs / kWh	\$ 0.031	\$ 0.026	\$ 0.026
2,3	System Losses	2.9%	2.8%	3.0%
2,3,5	System Reliability: Average Outage Time/ Customer (minutes)	53	48	60

## ENGINEERING & SYSTEM PLANNING

### DESCRIPTION OF SERVICES:

Engineering and System Planning is responsible for performing substation maintenance, transmission and distribution system planning, maintaining and enhancing GIS Mapping services, developing maintenance schedule for breakers/regulators, testing electric meters, performing transformer maintenance, performing environmental compliance, installing and maintaining traffic signals, and installing and maintaining 3-phase electric meters.

### PROGRAM GOALS AND INITIATIVES:

- Provide engineering for electric transmission and distribution system
- Develop computer modeling for distribution system planning
- Update long-range transmission system strategic plan
- Coordinate load transfers between substations and other distribution/switching
- Coordinate substation maintenance including relay testing, equipment testing, distribution transformers, and regulators and replace as necessary
- Provide mapping and record keeping for over 1,200 miles of distribution lines in the electric system
- Ensure revenue is accurately metered by testing single and three-phase meters
- Perform electric meter installation for three-phase services

### EXPENDITURE SUMMARY:

	2022-23 Actual	2023-24 Actual	2024-25 Original Budget	2024-25 Amended Budget	2025-26 Adopted Budget
Personnel Services	\$ 1,446,318	\$ 1,524,712	\$ 1,678,710	\$ 1,678,710	\$ 1,777,240
Operating Expenses	897,102	1,377,894	1,737,710	1,915,629	1,737,230
Capital Outlay	<u>72,650</u>	<u>98,781</u>	<u>500,000</u>	<u>903,002</u>	<u>775,000</u>
<b>TOTAL</b>	<b><u>\$ 2,416,070</u></b>	<b><u>\$ 3,001,387</u></b>	<b><u>\$ 3,916,420</u></b>	<b><u>\$ 4,497,341</u></b>	<b><u>\$ 4,289,470</u></b>

### PERFORMANCE INDICATORS:

Department Goal(s)	Outputs	2023-24 Actual	2024-25 Estimated	2025-26 Goal
1,2	Breakers replaced	2	2	2
1,2	Substation equipment testing protocol met	100%	100%	100%
3,5	Instrument transfer services inspected	1,939	608	1,000
3,5	Meter testing protocol met	100%	100%	100%

## SYSTEM CONTROL & COMMUNICATIONS

### DESCRIPTION OF SERVICES:

System Control and Communications is responsible for reducing purchased power costs, initiating and monitoring load shedding equipment, operating voltage and end-use load management program, installing, maintaining, and replacing LM (Load Management) switches, performing SCADA (Supervisory Control and Data Acquisition) network operation and maintenance, responding to power quality complaints, and performing residential energy audits.

### PROGRAM GOALS AND INITIATIVES:

- Install, operate, and maintain SCADA and system communications equipment
- Reduce the monthly electrical coincident peak by load management which decreases monthly purchased costs from the Power Agency
- Maintain communications system for the electric and natural gas systems
- Install and maintain Load Management Program including generators and switches
- Meet or exceed the customer expectations for electric services

### EXPENDITURE SUMMARY:

	2022-23 Actual	2023-24 Actual	2024-25 Original Budget	2024-25 Amended Budget	2025-26 Adopted Budget
Personnel Services	\$ 1,470,118	\$ 1,514,452	\$ 1,685,820	\$ 1,685,820	\$ 1,715,590
Operating Expenses	2,200,285	3,021,688	2,572,070	2,813,386	2,571,470
Capital Outlay	1,800,784	2,548,160	-	3,445,483	-
<b>TOTAL</b>	<b><u>\$ 5,471,187</u></b>	<b><u>\$ 7,084,300</u></b>	<b><u>\$ 4,257,890</u></b>	<b><u>\$ 7,944,689</u></b>	<b><u>\$ 4,287,060</u></b>

### PERFORMANCE INDICATORS:

Department Goal(s)	Outputs	2023-24 Actual	2024-25 Estimated	2025-26 Goal
3,4,5	Generators operated	80	83	83
3,4,5	LM switches inspected/replaced	989	1,000	1,025
3,4,5	Energy audits performed	42	55	65
3,4,5	Total power savings cost (including LM)	\$ 17,756,000	\$ 19,600,000	\$ 20,400,000

## PURCHASE OF POWER

### **DESCRIPTION OF SERVICES:**

Purchase electrical power and energy from the North Carolina Eastern Municipal Power Agency (NCEMPA) as required by Wilson Energy customers

### **PROGRAM GOALS AND INITIATIVES:**

- Purchase required electric power in the most economical manner possible
- Reduce the electric coincident peak each month by load management which decreases the monthly purchased power costs from the Power Agency (NCEMPA)
- Expand and enhance the Load Management Program for residential and industrial customers including the lease/purchase program for load shedding generators, residential water heater and air conditioning controls, and other methods such as voltage control within the parameters set forth in the NCEMPA FRPPA and in accordance with the law

### **EXPENDITURE SUMMARY:**

	2022-23 Actual	2023-24 Actual	2024-25 Original Budget	2024-25 Amended Budget	2025-26 Adopted Budget
Operating Expenses	\$ 79,739,961	\$ 78,584,272	\$ 84,766,440	\$ 84,590,960	\$ 82,626,750
<b>TOTAL</b>	<b>\$ 79,739,961</b>	<b>\$ 78,584,272</b>	<b>\$ 84,766,440</b>	<b>\$ 84,590,960</b>	<b>\$ 82,626,750</b>

### **PERFORMANCE INDICATORS:**

Department Goal(s)	Outputs	2023-24 Actual	2024-25 Estimated	2025-26 Goal
1,2	Total amount of power purchased (MWh)	1,272,097	1,280,000	1,280,000
1,2	Maximum monthly peak (kW)	248,000	237,000	250,000
1,2,3,4	Maximum monthly coincident peak (kW)	226,000	169,500	180,000
1,2,3,4	Maximum monthly CP load factor	100	100	100

## ELECTRIC DISTRIBUTION

### **DESCRIPTION OF SERVICES:**

Electric Distribution is responsible for constructing new substations, installing and maintaining street and area lights, maintaining existing overhead/underground lines, providing emergency and storm repairs, installing new underground services, performing line relocations for Department of Transportation, performing annual safety inspections on feeders, installing new overhead services, and constructing new transmission and distribution circuits as needed.

### **PROGRAM GOALS AND INITIATIVES:**

- Provide reliable, safe electric service at affordable costs to Wilson, most of Wilson County, and sections of six other counties
- Employ/develop a highly trained customer-friendly work force
- Upgrade existing lines for growth within the City and County
- Provide emergency services during storms and other outages and reduce number and duration of electric outages, while improving system reliability
- Respond to customer requests for new/upgraded electric services
- Provide /maintain City's street lighting as required

### **EXPENDITURE SUMMARY:**

	2022-23 Actual	2023-24 Actual	2024-25 Original Budget	2024-25 Amended Budget	2025-26 Adopted Budget
Personnel Services	\$ 6,981,658	\$ 7,221,303	\$ 7,728,660	\$ 7,728,660	\$ 7,902,220
Operating Expenses	6,233,875	4,494,365	4,558,870	4,656,838	4,540,280
Capital Outlay	<u>5,491,046</u>	<u>4,222,922</u>	<u>3,816,020</u>	<u>5,208,529</u>	<u>5,396,000</u>
<b>TOTAL</b>	<b><u>\$ 18,706,579</u></b>	<b><u>\$ 15,938,590</u></b>	<b><u>\$ 16,103,550</u></b>	<b><u>\$ 17,594,027</u></b>	<b><u>\$ 17,838,500</u></b>

### **PERFORMANCE INDICATORS:**

Department Goal(s)	Outputs	2023-24 Actual	2024-25 Estimated	2025-26 Goal
1,2	Poles installed/replaced/stabilized	1,179	1,300	1,300
1,2	New services	1,377	1,250	1,400
1,2,3	Transformers installed/replaced	519	520	600
1,2,3	Primary wire installed (feet)	142,500	158,400	160,000

## KEY ACCOUNTS & MARKETING

### DESCRIPTION OF SERVICES:

Key Accounts and Marketing is responsible for coordinating strategic planning and budgeting, monitoring and recommending rate and budget adjustments, improving customer and key account relations, promoting conservation and energy education, monitoring utility purchases, promoting public relations, promoting load management, publishing communication and marketing materials, working with media to present accurate portrayal of Wilson Energy, and keeping Wilson Energy's part of the website accurate and timely.

### PROGRAM GOALS AND INITIATIVES:

- Build and maintain relationships with Key Account customers
- Provide administrative services including organizational planning, cost accounting, and strategic planning
- Develop and monitor the department's budget and rates
- Provide timely and appropriate responses to customer requests for services such as new utility services, key accounts billing, load management, complaints, energy education, and energy services
- Promote economic development by assisting the Wilson Economic Development Council on matters of electric service
- Maintain consistent presentation for Wilson Energy's page on the City website

### EXPENDITURE SUMMARY:

	2022-23 Actual	2023-24 Actual	2024-25 Original Budget	2024-25 Amended Budget	2025-26 Adopted Budget
Personnel Services	\$ 168,810	\$ 157,775	\$ 186,660	\$ 186,660	\$ 254,340
Operating Expenses	227,368	172,380	271,910	275,199	271,860
Capital Outlay	53,300	-	-	-	-
<b>TOTAL</b>	<b>\$ 449,478</b>	<b>\$ 330,155</b>	<b>\$ 458,570</b>	<b>\$ 461,859</b>	<b>\$ 526,200</b>

### PERFORMANCE INDICATORS:

Department Goal(s)	Outputs	2023-24 Actual	2024-25 Estimated	2025-26 Goal
1,2,3	On-time assistance to Economic Development Council	100%	100%	100%
4,5	Develop & initiate key account customer survey	100%	100%	100%
3,5	Manage key account billing monthly	100%	100%	100%
4,5	Initiate quarterly meetings between key accounts customers and Wilson Energy staff	100%	100%	100%

## GOVERNMENTAL COMMUNITY PROJECTS

### **DESCRIPTION OF SERVICES:**

Economic Development Council, Rocky Mount/Wilson Regional Airport, and Economic Development incentives are Governmental Community Projects.

### **PROGRAM GOALS AND INITIATIVES:**

- Contribute to various intergovernmental agencies and programs that provide a variety of services to the citizens of Wilson
- Economic Development Council/Foundation: a) Promote development of Wilson Corporate Park, b) Work with City and County governments to develop incentives for recruiting business and industry, c) Develop County-wide marketing plan
- Rocky Mount/Wilson Airport: a) Continue to grow and increase air service availability to service area; b) Provide a first-class facility for its corporate business users; c) Conduct financially sound operation

### **EXPENDITURE SUMMARY:**

	2022-23 Actual	2023-24 Actual	2024-25 Original Budget	2024-25 Amended Budget	2025-26 Adopted Budget
Operating Expenses	<u>\$ 1,601,450</u>	<u>\$ 2,079,272</u>	<u>\$ 1,870,820</u>	<u>\$ 1,870,820</u>	<u>\$ 1,570,810</u>
<b>TOTAL</b>	<b><u>\$ 1,601,450</u></b>	<b><u>\$ 2,079,272</u></b>	<b><u>\$ 1,870,820</u></b>	<b><u>\$ 1,870,820</u></b>	<b><u>\$ 1,570,810</u></b>

### **PERFORMANCE INDICATORS:**

Department Goal(s)	Outputs	2023-24 Actual	2024-25 Estimated	2025-26 Goal
N/A	Maintain previous year's level of contribution to support governmental community projects	100%	100%	100%

## OTHER COMMUNITY PROJECTS

**DESCRIPTION OF SERVICES:**

Wilson United Way is the primary community project.

**PROGRAM GOALS AND INITIATIVES:**

- Fund various United Way activities allowing the agency to fund various projects and programs under its direction
- Maintain building, equipment, and properties owned by the City used by various nonprofit agencies to serve the community at-large

**EXPENDITURE SUMMARY:**

	2022-23 Actual	2023-24 Actual	2024-25 Original Budget	2024-25 Amended Budget	2025-26 Adopted Budget
Operating Expenses	\$ 568,955	\$ 581,005	\$ 795,000	\$ 795,000	\$ 810,000
<b>TOTAL</b>	<b>\$ 568,955</b>	<b>\$ 581,005</b>	<b>\$ 795,000</b>	<b>\$ 795,000</b>	<b>\$ 810,000</b>

**PERFORMANCE INDICATORS:**

Department Goal(s)	Outputs	2023-24 Actual	2024-25 Estimated	2025-26 Goal
N/A	Annual United Way contribution at level of previous year	100%	100%	100%
N/A	Timely maintenance on City property housing community service agencies on each incident	100%	100%	100%

## DEBT SERVICE

### **DESCRIPTION OF SERVICES:**

Installment-purchase and certificates of participation are financing opportunities for selected electric fund capital requirements.

### **PROGRAM GOALS AND INITIATIVES:**

- Provide financing and subsequent repayment of obligations incurred for Electric Fund purposes
- Meet current debt obligations in a timely manner
- Meet all legal requirements applicable to local government financing
- Comply with all Internal Revenue Service rules and regulations pertaining to tax-exempt debt

### **EXPENDITURE SUMMARY:**

	2022-23 Actual	2023-24 Actual	2024-25 Original Budget	2024-25 Amended Budget	2025-26 Adopted Budget
Operating Expenses	<u>\$ 1,347,700</u>	<u>\$ 2,092,128</u>	<u>\$ 2,894,460</u>	<u>\$ 2,894,460</u>	<u>\$ 3,675,260</u>
<b>TOTAL</b>	<b><u>\$ 1,347,700</u></b>	<b><u>\$ 2,092,128</u></b>	<b><u>\$ 2,894,460</u></b>	<b><u>\$ 2,894,460</u></b>	<b><u>\$ 3,675,260</u></b>

### **PERFORMANCE INDICATORS:**

Department Goal(s)	Outputs	2023-24 Actual	2024-25 Estimated	2025-26 Goal
N/A	Timely servicing of debt obligation	100%	100%	100%
N/A	Compliance to all regulatory guidelines and covenants	100%	100%	100%